Sector performance Company performance Rating: min -- / max ++



## Sector: ALAS20 companies IR

### General information

Ferreycorp S.A.A. operates as a distributor of capital goods in Peru. It distributes machinery and equipment, including mining trucks, loaders, tractors, motor graders, excavators, electric and hydraulic face shovels, track-drills and rotary drills, low-profile loaders for underground mining, marine engines and electricity generating sets, among others. The company was founded in 1922 and is headquartered in Surco, Peru.

# Information rate: 100% (Sector average: 94%)

Main Economic Segment**	Turnover 2017
Heavy Equipment, Spare Parts and Services	79.5 %
Others	9.2 %
Vehicles, Spare Parts and Services	5.4 %

Overall score 45/

## CSR performance per domain

45
No
=
Limited

### Key issues

Companies seeking to attract international investors or to have them remain as shareholders are expected to maintain a sustainable and transparent relationship with these capital markets players. Investors and analysts should be able to access detailed and updated information as regards the company's financial performance, as well as regarding its medium to long-term strategy and related quantitative targets. Furthermore, it is also key for a company to report on its strategy and performance on Environmental, Social and Governance aspects. Such information should be made accessible through communication channels such as reports or dedicated pages on the website, while an investor relations team or department would be set up within the company.

#### Company performance

Ferreycorp achieved a limited performance on its Investor relations issues. The Company has allocated responsibilities over Investor Relations to its CFO and has established a dedicated IR team, but does not disclose individual contact details on its website. The Company describes most of the key elements of its general markets' context and Corporate Governance framework. Despite having financial and ESG reporting in English, the Company provides only some basic related KPIs without any additional information. Moreover, Ferreycorp has adopted only few of the tools that would enable an efficient communication with shareholders or enable the follow-up of the Company's ESG strategies and its corporate events.

On a 4-level scale: proactive, responsive, partially responsive, not responsive See detailed economic indicators in Selected financial data section

- Based on the most recent Index at the date of publication

## **Investor Relations**

Score : 4

	(score: 45, weig	t: 2)		
			<ul> <li>Sector minimut</li> <li>Sector maximut</li> </ul>	
No commitmen	ıt	Advanced performance	$\nabla$ Sector maximu $\nabla$	
0	30 50	60 100	Company score	
Responsibi of Investor	ilities allocated to the role Relation	Responsibilities of Investor Relations a established a dedicated Investor Relati	re allocated to CFO and the company has ons team.	
	ncy on Corporate e issues (Annual Report e).	The company is transparent on most of Governance framework. - Detailed biographies of Directors (ex - Criteria for independency and status non-independent, executive, non-exec - Detailed biographies of Senior Manag experience) - Date of appointment of Senior Manag - Date of appointment of Directors	planation of skills and experience) of Directors (independent, cutive directors, chairman) gement (explanation of skills and	
	nsiveness of the Annual Report	The company's Annual Report (publish on its financial key performance indica - The company provides financial KPI - The company clearly explains the pa		
	cy on the general context hany's activities - Description of the company's markets - Description of the company's markets - Description of the company's competitive position (with industry benchmark - Drivers of operational performance at product/service level - Drivers of operational performance at regional/geographical level			
Quality of treporting	the company's ESG	The company's social and environmental reporting (published in English) provides some information on its ESG key performance indicators. - The company provides ESG KPI		
On-line co results	mmunication on financial	transparent communication with share	nced through a press release available on	



Updates and follow-up on corporate financial events	The company set up few tools to promote the continuous follow up of its corporate events. - Access to webcasts (audio or video) and conference calls via the web in real-time to all users (private investors, analysts, institutional investors, media or other audiences).

### Updates and follow-up on ESG strategies and performances

The company set up few tools to promote the continuous follow up on its ESG strategies and performances.

Publication of relevant annual ESG reporting.
Organization of roadshows on ESG issues OR webcasts OR presentations published on the website.



## Contacts

Analyst : • Sector Lead: Gonzalo Marambio • Gonzalo.marambio@vigeo-eiris.com

## Disclaimer

### Copyright Vigeo 2018

Reproduction of this document in whole or in part is prohibited without the express written authorization of Vigeo and is protected by the provision of the French Intellectual Property Code.

The information in this document results from the application of Vigeo's Equitics methodology and is based on sources which Vigeo believes to be reliable. However, the accuracy, completeness and up-to-dateness of this report are not guaranteed, and Vigeo shall under no circumstances be responsible for the strategy choices, management decisions and, more generally, decisions of any nature taken by the reader in reliance upon the information contained in this document.