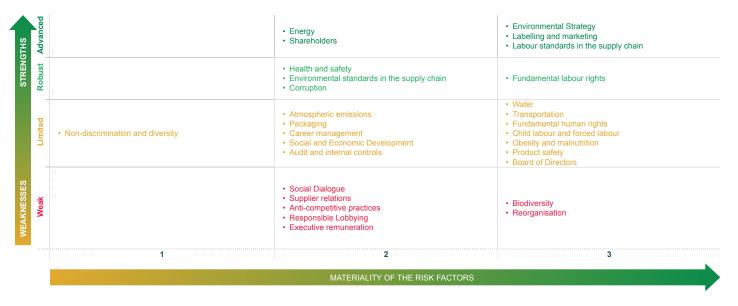


## Management of risks and opportunities

#### **MATERIALITY & PERFORMANCE MATRIX**



**RISK MITIGATION INDEX (/100)** 

#### **ANALYST FOCUS**

Reputation 43 Operational 41 Efficiency 40 Human 40 Legal Security 44 Analyst Focus is not available at this time



### Carbon Footprint and Energy Transition\*

"The Carbon Footprint & Energy Transition research provides an assessment of a company's carbon footprint combined with the strategy to manage risks and opportunities related to the transition to a low carbon economy. NI (No Info) is used to indicate that the information is not available."

SCALE	EMISSIONS (T CO2 EQ)	CATEGORIES
А	<100 000	Moderate
В	>= 100 000 and <1 000 000	Significant
С	>= 1 000 000 and <10 000 000	High
D	>= 10 000 000	Intense

ENERGY TRANSIT	ON SCORE	CATEGORIES
60-100		Advanced
50-59		Robust
30-49		Limited
0-29		Weak

**ENERGY TRANSITION SCORE** 

48/100

Significant

### Goods and services contributing to sustainable development\*



"Sustainable Goods & Services research provides a positive screening on companies to identify business activities devoted to sustainable solutions."

INVOLVEMENT	CATEGORIES
>=50%	Major
20-49%	Significant
0-19%	Minor
0%	None

# Involvement in controversial activities\*

"The Controversial Activities research provides screening on companies to identify involvement in business activities that are subject to philosophical or moral beliefs."

#### Involvement in controversial activities: Not available in this version

#### Screened Areas:

Alcohol

•

Animal welfare

Fossil fuels

- Chemicals of concernCivilian firearms
- Gambling
- Genetic engineering

Nuclear power

- High interest rate lending
- Military

•

- Pornography
- Reproductive medicine
- Tobacco

(4) Indices: based on the most recent indices at the date of publication. More details on vigeo-eiris.com.

<sup>(1)</sup> Performance level: weak (0-29/100), limited (30-49/100), robust (50-59/100), advanced (60-100/100)

 <sup>(2)</sup> Cooperation level on a 4-level scale: proactive, responsive, partially responsive, not responsive
 (3) Ratings outline companies' benchmarked domain performance within a sector, on a 5-level scale: "-", "", "=", "", "+"

### vigeoiris <sub>Rating</sub>

ion

### Company performance in all the Sustainability Drivers

011		Weight	Overall score 43/100	Trend	Score	Leadership	Implementatio	Results
			Environment	→	45	57	38	28
E	ENV1.1	3	Environmental Strategy	<b>→</b>	62	65	58	N/A
E	ENV1.4	3	Biodiversity	<b>→</b>	23	30	4	35
E	ENV2.1	3	Water	<b>→</b>	48	65	60	18
E	ENV2.7	3	Transportation	7	40	30	30	60
E	ENV2.2	2	Energy	R	65	65	65	65
Е	ENV2.4	2	Atmospheric emissions	7	33	65	18	15
Е	ENV3.1	2	Packaging	7	43	100	30	0
			Human Resources	1	36	31	41	34
S	HRS2.3	3	Reorganisation	J	28	0	48	35
S	HRS1.1	2	Social Dialogue	7	26	55	0	22
S	HRS2.4	2	Career management	<b>→</b>	39	21	56	39
S	HRS3.2	2	Health and safety	→	54	65	56	40
			Human Rights	<b>→</b>	47	55	21	63
S	HRT1.1	3	Fundamental human rights	<b>→</b>	49	51	30	65
S	HRT2.1	3	Fundamental labour rights	7	53	65	30	65
	HRT2.5	3	Child labour and forced labour	<b>→</b>	39	51	0	65
S	HRT2.4	1	Non-discrimination and diversity	<b>→</b>	42	51	30	45
			Community Involvement	1	40	47	35	37
S	CIN2.1	3	Obesity and malnutrition	R	46	58	39	42
S	CIN1.1	2	Social and Economic Development	R	30	30	30	30
			Business Behaviour (C&S)	8	43	38	40	53
S	C&S1.1	3	Product safety	K	47	52	53	35
S	C&S1.2	3	Labelling and marketing	7	61	65	41	77
S	C&S2.4	3	Labour standards in the supply chain	►	60	56	58	65
S	C&S2.2	2	Supplier relations	7	28	0	49	35
Е	C&S2.3	2	Environmental standards in the supply chain	7	54	56	58	48
G	C&S3.1	2	Corruption	<b>→</b>	53	41	41	77
G	C&S3.2	2	Anti-competitive practices	7	14	0	0	43
G	C&S3.3	2	Responsible Lobbying		12	0	0	35
			Corporate Governance	<b>→</b>	43	48	32	49
G	CGV1.1	3	Board of Directors	<b>→</b>	42	51	14	62
G	CGV2.1	2	Audit and internal controls	R	44	46	48	39
G	CGV3.1	2	Shareholders	7	66	75	58	65
G	CGV4.1	2	Executive remuneration	7	20	20	18	22
	Wea	ık (	0-29/100) Limited (30-49/100) Robust (50-59/100) Adva	inced	(60-1	100/1	00)	

**;** 

Involvement in allegations

-

Involvement in allegations with evidence of corrective measures



### Benchmark Position versus sector peers

Position versus secto	r peers	Environment	Human resources	Human rights	Community involvement	Business behaviour (C&S)	Corporate governance	Overall Score
COT04PA00028	Grupo Nutresa SA	++	++	++	++	++	+	43
MA0000012247	Cosumar	++	++	++	+	+	-	38
INE239A01016	Nestle India	+	+	+	++	+	+	35
BRBRFSACNOR8	BRF	+	+	+	-	++	=	34
TH0101010R14	Charoen Pokphand Foods	++	=	+	+	+	+	34
ZAE000071080	Tiger Brands	+	+	+	+	+	+	33
MYL196100001	IOI Corporation	=	=	+	+	+	+	31
TREULKR00015	Ulker Biskuvi	+	+	+	+	+	=	31
TW0001216000	Uni-president Enterprises	+	+	+	=	+	+	30
MA0000012049	Centrale Danone	+	++	+	+	+	-	29
MYL522200004	Felda Global ventures	+	+	=	+	=	+	28
MXP495211262	Grupo Bimbo	+	+	+	+	+	-	28
XS0836495696	Agrokor	+	+	+	+	+	-	27
KR7097951008	CJ CheilJedang	+	+	+	+	+	-	27
MX01LA040003	Grupo Lala	+	+	=	=	+	=	27
BRJBSSACNOR8	JBS	+	+	+	=	+	=	27
BRMDIAACNOR7	M Dias Branco	+	+	=	=	+	=	27
ZAE000026480	Remgro	=	=	=	=	=	+	25
MYL244500004	Kuala Lumpur Kepong	=	=	=	=	=	=	24
XS0991743310	Cofco	=	=	+	=	=	=	23
ZAE000216537	Bid Corporation	=	-	=	-	=	+	20
KYG210961051	China Mengniu Dairy	=	=	=	=	=	=	20
KYG2743Y1061	Dali Foods Group	=	=	=	=	=	=	20
MYL229100002	Genting Plantations	=	=	=	+	-	=	20
MYL4065OO008	PPB Group	=	=	=	-	=	=	20
KYG960071028	WH Group	=	-	=	=	-	+	20
ID1000116700	Indofood Sukses Makmur	=	=	-	+	=	=	19
MA0000012031	Lesieur Cristal	=	=	-	=	=	-	19
KYG9431R1039	Want Want China Holdings	=	=	=	-	=	=	19
TW0001227007	Standard Foods	-	=	=	-	-	+	17
KYG8878S1030	Tingyi Holding	-	=	=	-	=	=	17
PHY444251177	JG SUMMIT HOLDINGS	-	=	=	=	=	=	16
MXP4948K1056	Gruma	-	-	=	-	=	=	15
PHY9297P1004	Universal Robina	-	-	=	-	=	=	15

ISIN CODE: COT04PA00028 Food Emerging Market



Position versus secto	or peers	Environment	Human resources	Human rights	Community involvement	Business behaviour (C&S)	Corporate governance	Overall Score
KR7001040005	CJ Corporation	-	=	-	=	-	-	13
ID1000117708	Charoen Pokphand Indonesia	-	-	=	-	-	-	12
KR7026960005	Dongsuh	-	-	-	-	-		11
KR7004370003	Nongshim	-		-	-	-	-	11
KR7271560005	Orion Holdings	-	-	=	=	-	-	11
KR7007310006	Ottogi	-		-	-	-	-	11
KR7004990008	Lotte Confectionery	-	-	=	-	-	-	9
MA0000012023	Unimer	-	-	-	-	-		9

### General information

Grupo Nutresa SA (Nutresa), headquartered in Medellín, sale of processed food products such as cold cuts, plant located in Aguachica, Cesar, Colombia.

### Selected financial data

Key data	Revenues	EBIT	Employees
2016	COP 8,677bn	COP 815bn	45,618
2015	COP 7,945bn	COP 783bn	45,084
2014	COP 6,462bn	COP 638bn	38,796
2013	COP 5,898bn	COP 650bn	36,726
2012	COP 5,306bn	COP 521bn	31,650
	Main sharehold	ers	2017
Grupo de Inversi	ones Suramericana	a SA	34.8%

Grupo de Inversiones Suramericana SA	34.8%
Grupo Argos SA	9.83%
AFP Porvenir SA	6.02%

Geographical Breakdown	Turnover 2016	Employees
Colombia	61.8%	N/A
Central America	9.5%	N/A
United States of America	8.2%	N/A
Chile	8.2%	N/A
Mexico	3.4%	N/A
Venezuela	2.2%	N/A
Peru	2.1%	N/A
Dominican Republic and the Caribbean	1.7%	N/A
Ecuador	1.4%	N/A
		Τ

Main economic segment	Turnover 2016
Cold Cuts	23%

biscuits, chocolates, coffee, ice cream and pasta. In June Colombia, engages in the production, distribution, and 2016 Grupo Nutresa acquired Fogasa, a cold storage

Main economic segment	Turnover 2016
Biscuits	20%
Chocolates	16.4%
TMLUCC	11.3%
Coffee	11%
Retail food	7.6%
Ice cream	5%
Pasta	3.3%
Others	2.4%

### Selected ESG Indicators

	2016	2015
Non-executive Board member(s) responsible for CSR issues	Yes	Yes
Executive remuneration linked to CSR performance	Yes	Yes
3-year energy consumption trend (normalized to turnover)	8	N/A
Percentage of independent Board members	14.2	14.2
Percentage of women on Board	14.2	16.7
Percentage of women in Executive team	7.7	N/A
Percentage of women in workforce	37	37.4
Transparency on lobbying budget	No	No
Percentage of employees covered by collective agreements on working conditions	N/A	N/A
3 year trend for safety at work	3	N/A
Involvement in armament	No	No
Management of social risks in supply chain	Advanced	Advanced



Sector performance

Company performance Rating : min-- / max ++

### CSR performance per domain

ENVIRONMENT 2015 2016 2017 2018 100 75 50 25 0 Score 45 Allegations No Rating ++ **Risk Management** Limited

#### Key issues

The environmental strategy of a Food company should address the reduction of its main upstream impacts. This potentially covers issues such as sustainable agricultural management, sustainable biofuel production, sustainable fish sourcing and sustainable animal rearing (ENV 1.4). Companies must also manage their production impacts including water consumption and pollution (ENV 2.1) and the environmental impacts linked to transportation (ENV 2.7). Finally, companies must address downstream impacts such as the reduction of packaging weight, use of alternative materials and promotion of recycling (ENV 3.1).

#### **Company performance**

- Nutresa's absolute performance in the Environment domain is limited, in line with the previous review.

- The Company continues to disclose a relevant environmental strategy, including some targets, and to report on ISO14001 certification for a majority of operations. Reported key performance indicators on water resource protection show mixed results, while reported energy and CO2 emissions display decreasing trends. The Company continues to disclose only little information on the protection of biodiversity.

- Nutresa ranks above the sector average.

HUI	MAN	RESC	OURC	ES
100	2015	2016	2017	2018
75				
50	_			
25	- <b>T</b> -		-	_
0	-		-	
Score		-	36	
Allegatio	ons		No	
Rating			++	
Risk Ma	inagem	ent	Limited	

#### Key issues

In the labour-intensive Food sector, a large part of the workforce is blue-collar. In a context of largescale restructurings, companies are expected to ensure employees' rights are respected and employee representatives are consulted (HRS 2.3). Moreover, given the fact the power struggle is particularly to the advantage of companies in this sector, good labour relations (HRS 1.1) are expected to provide employees with working conditions enabling, for instance, adequate training for the evolution of a generally low skilled workforce (HRS 2.4) or means to improve the usually bad ergonomic, physical and stress conditions of workers in the sector (HRS 3.2).

#### Company performance

- Nutresa obtains a limited absolute performance in the Human Resources domain, which represents a slight decrease since the previous review.

- A commitment is visible to promote labour relations, however, no systems appear to be in place to implement this. The Company reports to allocate some resources to mitigate the impact of reorganisations, however, no policy is visible on this topic. The majority of employees reportedly receive performance evaluations. Reported key performance indicators on career management and health & safety show stable and improving trends.

- The Company ranks above the sector average.

#### HUMAN RIGHTS

100	2015	2016	2017	2018
75				
50		_		
25	_ <b>T</b> _			
0				
Score			47	
Allegati	ons		No	
Rating			++	
Risk Ma	anagem	ent	Limited	

#### Key issues

Companies in this sector operate and source raw materials from a range of low and middle income economies (as well as weak governance zones) where there is higher potential exposure to fundamental human rights violations (HRT 1.1). This exposure may be higher if security forces are used to secure locations or if the Company is sourcing materials from regions with less formalised protection of land rights. In addition, if a Company is involved in the production of pharmaceutical products, steps must be taken to ensure that 'informed consent' (of the patient) is obtained before conducting any clinical trials. Food companies also operate in locations where freedom of association and the right to collective bargaining may be restricted. This directly exposes them to potential violations of fundamental labour rights (HRT 2.1).

#### **Company performance**

- Nutresa's absolute performance in the Human Rights domain is limited, in line with the previous review.
- The Company continues to disclose relevant commitments and information on measures in place to address all issues under review.
- Nutresa ranks above the sector average.

F

ISIN CODE: COT04PA00028 Food Emerging Market





#### **BUSINESS BEHAVIOUR (C&S)** 2018 2015 2016 2017 100 75 50 25 0 43 Score Allegations No Rating ++ **Risk Management** Limited

#### **Key issues**

The food industry can help to tackle two major societal impacts linked to its products: reducing obesity and over-consumption-related diseases (cardio-vascular, diabetes, etc.) by producing and promoting healthier products and fighting hunger through providing access to food to vulnerable populations (CIN 2.1). Oxfam estimates that 75% of the world's poor and undernourished people live in rural areas and are directly or indirectly dependent on agriculture for their livelihoods. Thus, through their own activities and their supply chain, food companies are also seen as key players in the empowerment of local economies (CIN 1.1), a process that is increasingly being recognised as fundamental to addressing these societal challenges.

#### Company performance

- Nutresa's absolute performance in the Community Involvement domain is limited.

- Nutresa continues to disclose commitments and to reports on measures in place to address all issues under review. However, there is a lack of reporting of consistent key performance indicators with historical data in order to gauge long-term performance trends. The Company's level of reporting on tax payments and its presence in off-shore financial centres appears to be insufficient.

- Nutresa ranks above the sector average.

#### **Key issues**

Following various health crises and food safety incidents (avian flu, salmonella, horsemeat scandal) the good application of product safety standards and the set up of a crisis management system throughout the supply chain (C&S 1.1) has become a fundamental issue for companies in the sector. Another major CSR challenge for the industry is the transparency of the information provided to customers and the reliability of marketing messages towards children as well as on issues such as health claims of content, or presence of GMOs (C&S 1.2). A number of raw materials (such as coffee, chocolate, sugar cane, etc.) used in the production process are sourced from developing countries where fundamental labour rights standards, as defined by the ILO, are not always respected. Moreover, the sector tends to outsource non negligible parts of its workforce and production. Thus, ensuring that labour standards are respected in the supply chain is a major responsibility of Food companies (C&S2.4).

#### **Company performance**

- Nutresa's absolute performance in the Business Behaviour domain is limited.

- Nutresa discloses commitments and reports to have measures in place to address almost all issues under review, except for preventing anti-competitive practices and ensuring responsible lobbying.

- The Company ranks above the sector average.



#### Key issues

Sound corporate governance is required to oversee a company's strategic direction, including the CSR strategy. Vigeo's framework has been adapted to capture the level of integration of CSR topics at Board-level, supplementing traditional signals on efficient governance practices. Directors are notably evaluated on their level of diversity and experience with operational, financial, and CSR topics (CGV1.1). The audit and internal controls system is examined regarding the efficiency and reach of its risk management (CGV2.1). Shareholders are expected to have fair voting rights and access to all relevant information on material CSR issues (CGV3.1). Executive remuneration is assessed for transparency and alignment with the interests of company's shareholders and other stakeholders (CGV4.1).

#### **Company performance**

- Nutresa achieves a limited absolute performance in the Corporate Governance domain, in line with the previous review.

- Less than half of the board and committee members are considered to be independent. Some relevant mechanisms to integrate CSR factors at board, internal controls, shareholder and executive remuneration level are reported. Major restrictions have been identified to convene an EGM. There is an overall lack of disclosure on executive remuneration.

- The company ranks above the sector average.



### **Detailed Analysis**

#### Environment

vironment		11
ENV1.1	Environmental strategy and eco-design	11
ENV1.4	Protection of biodiversity	13
ENV2.1	Protection of water resources	15
ENV2.2	Minimising environmental impacts from energy use and related emissions	17
ENV2.4	Management of other atmospheric emissions	18
ENV2.7	Management of environmental impacts from transportation	19
ENV3.1	Management of environmental impact from disposal of packaging	20
man resou	Irces	21
HRS1.1	Promotion of labour relations	21
HRS2.3	Responsible management of reorganisation	23
HRS2.4	Career management and promotion of employability	24
HRS3.2	Improvement of health and safety conditions	26
man rights	5	28
HRT1.1	Respect for human rights standards and prevention of violations	28
HRT2.1	Respect for freedom of association and the right to collective bargaining	30
HRT2.4	Non-discrimination	32
HRT2.5	Elimination of child labour and forced labour	34
mmunity i	nvolvement	35
CIN1.1	Promotion of the social and economic development	35
CIN2.1	Access to products and combating health problems linked to food	37
siness bel	haviour (C&S)	40

C&S1.1	Product Safety (process and use)	40
C&S1.2	Information to customers	42
C&S2.2	Sustainable Relationships with suppliers	44
C&S2.3	Integration of environmental factors in the supply chain	46
C&S2.4	Integration of labour factors in the supply chain	48
C&S3.1	Prevention of corruption	50



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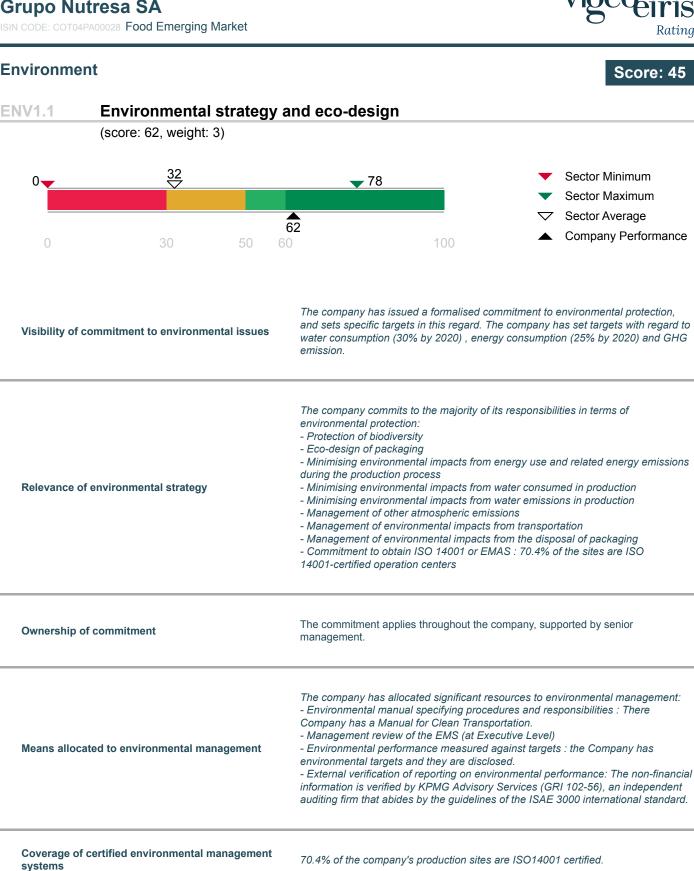
	C&S3.2	Prevention of anti-competitive practices	52
_	C&S3.3	Transparency and integrity of influence strategies and practices	54
C	orporate go	overnance	56
	001/4.4	Description of Directions	56

CGV1.1	Board of Directors	
CGV2.1	Audit & Internal Controls	58
CGV3.1	Shareholders	60
CGV4.1	Executive Remuneration	62

Solutions Involvement in allegations of corrective measures

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Environment



standards, to increase the amount of goods used by the population served by food



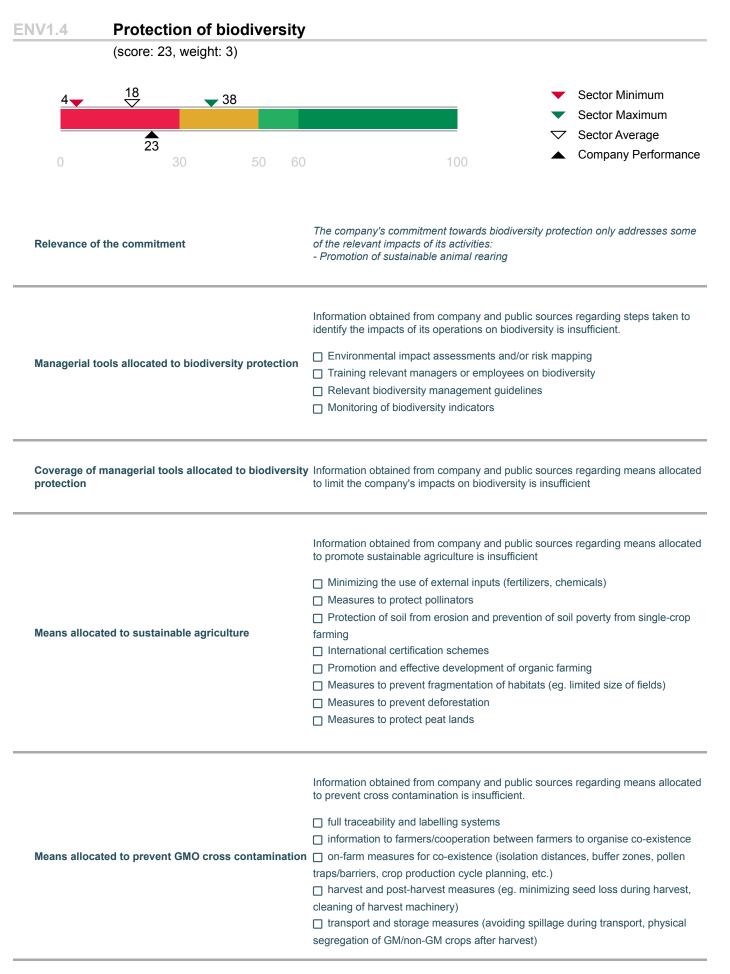


#### banks.

Leadership	65
Visibility	100
Relevance	65
Ownership	30

Implementation	58
Means & resources	53
Coverage	65







	<ul> <li>monitoring of GM crops in non-GM neighbouring fields</li> <li>biological gene flow barriers</li> </ul>		
	Grupo Nutresa considers that modern biotechnology offers great possibilities to contribute to human welfare and the potential to increase food production, provided that is developed and used responsibly, based on ethical and rigorous scientific research and applying the appropriate security measures for the environment and human health.		
Means allocated to sustainable animal rearing	The company has allocated some means to promote sustainable animal rearing: - Measures to ensure animal well-being : the company made adjustments in order to improve waste quality in their PIG farms and to impact positively the health of the animals. In addition, 96.8% of the PIG farms that supply the company's business are certified in best livestock and safety practices		
Results with regard to biodiversity protection	Information obtained from company and public sources regarding biodiversity indicators on its sites of operations is insufficient		
Stakeholders' feedback	A review of stakeholder sources did not reveal any allegations against the company during the period under review: stakeholders' feedback is neutral. As of 10/2017, Grupo Nutresa SA did not appear to be involved in any controversy related to this sustainability driver		
Leadership 30 Implem	nentation 4 Results 35		

-

lership	30
vance	30

Implementation	4	
Means & resources	5	
Coverage	0	

Results	35
Performance	65
Trends	0



**ENV2.1** 



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Direct water consumption	The company's water consumption, normalised to sales/production, has decreased but not continuously over the past three years. The Company water consumption over turnover has decreased by 27% between 2014 and 2016.
Solids discharged into water	The company's suspended solids discharges into water, normalised to sales, have increased over the past three years by 220,465% between 2014 and 2016.
Other effluent discharges into water (Phosphorus, Nitrogen, Chloride)	The company does not disclose quantitative data on phosphorus/nitrogen/chloride discharges into water.
Wastewater Chemical Oxygen Demand (COD)	The company's wastewater chemical oxygen demand, normalised to sales, has increased over the past three years by 61% between 2014 and 2016.
Wastewater Biological Oxygen Demand (BOD)	The company's wastewater biological oxygen demand, normalised to sales, has increased over the past three years by 82% between 2014 and 2016.
Stakeholders' feedback	A review of stakeholder sources did not reveal any allegations against the company during the period under review: stakeholders' feedback is neutral

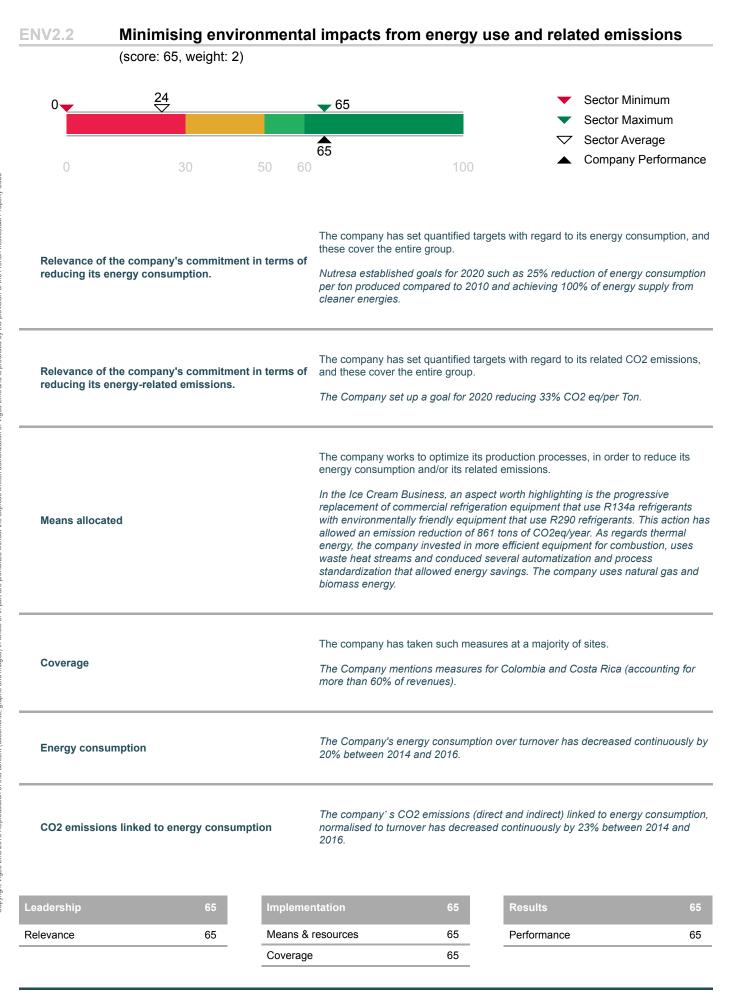
Leadership	65
Relevance	65

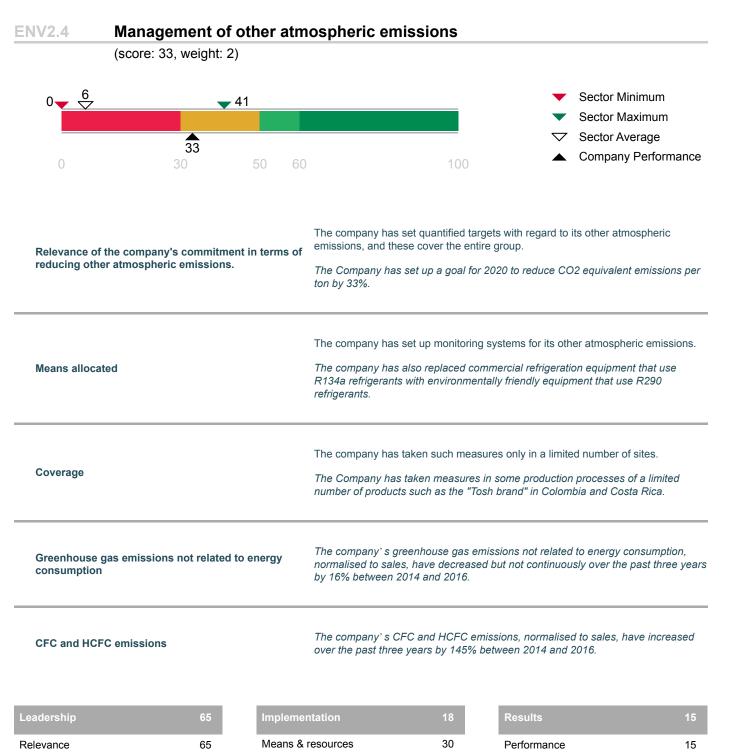
Implementation	60
Means & resources	65
Scope	48

Results	18
Performance	18

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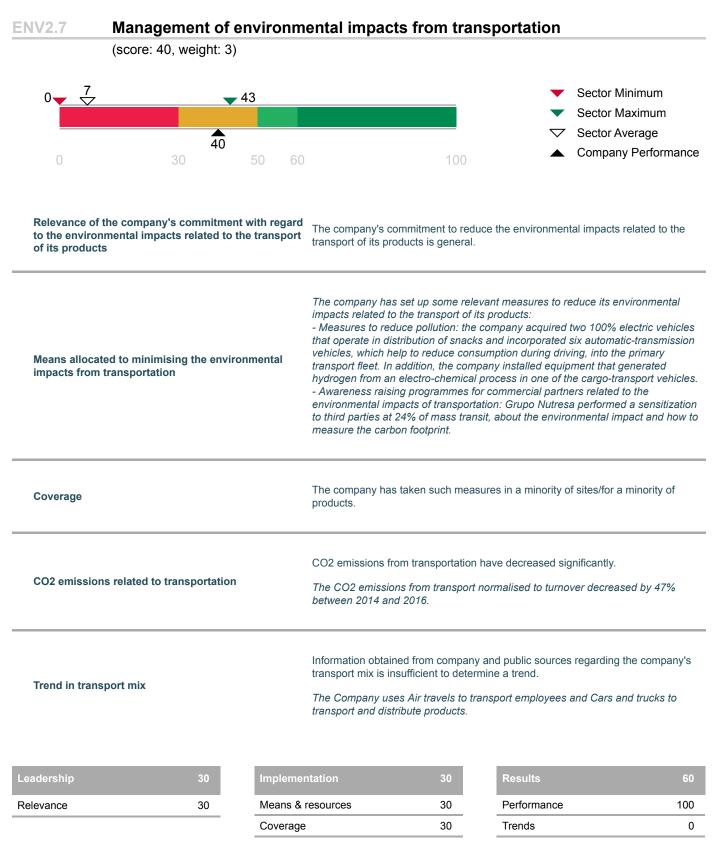




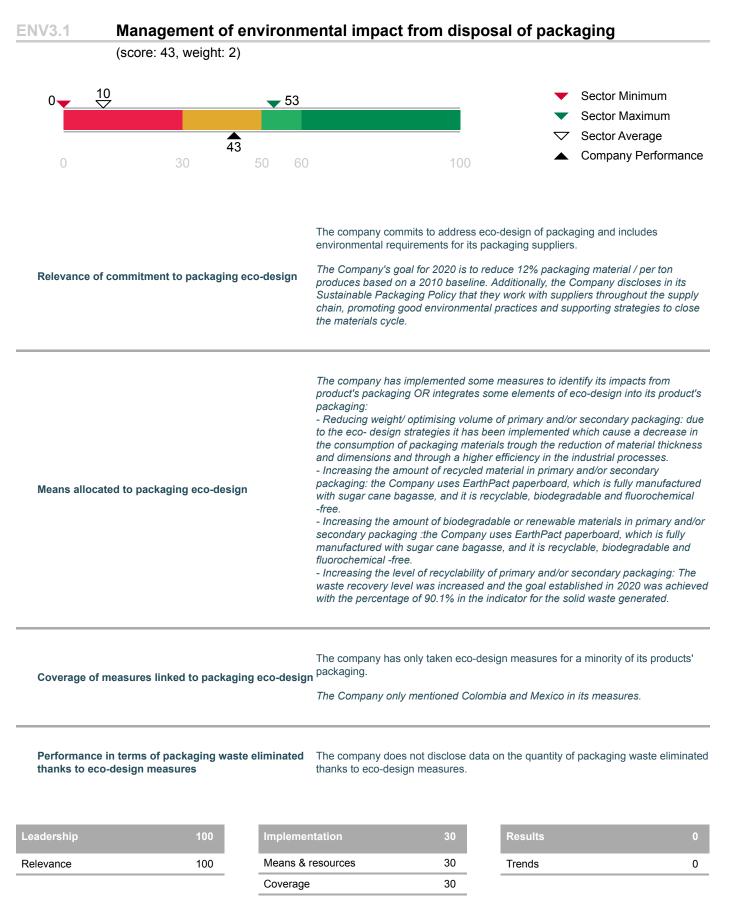
Coverage

0





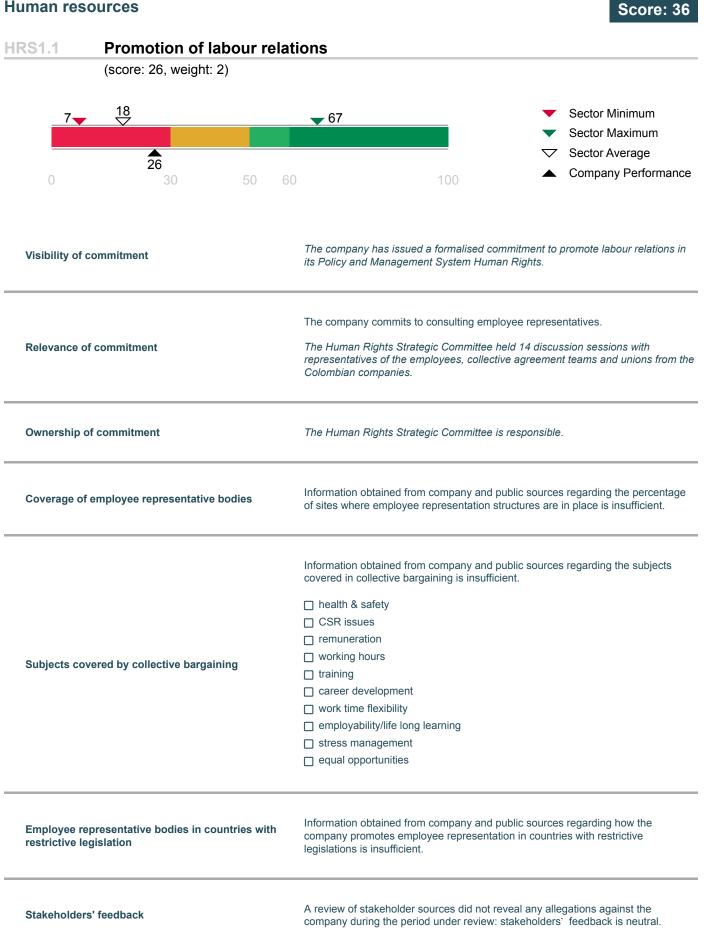




ISIN CODE: COT04PA00028 Food Emerging Market

Human resources







As of 10/2017, Grupo Nutresa SA did not appear to be involved in any controversy related to this sustainability driver

### Coverage of collective agreements on working conditions

Information obtained from company and public sources, regarding the percentage of the company's employees covered by collective agreements on working conditions, is insufficient.

Leadership	55
Visibility	65
Relevance	65
Ownership	30

Implementation	0
Means & resources	0
Scope	0
Coverage	0

Results	22
Performance	22





**Responsible management of reorganisation** 

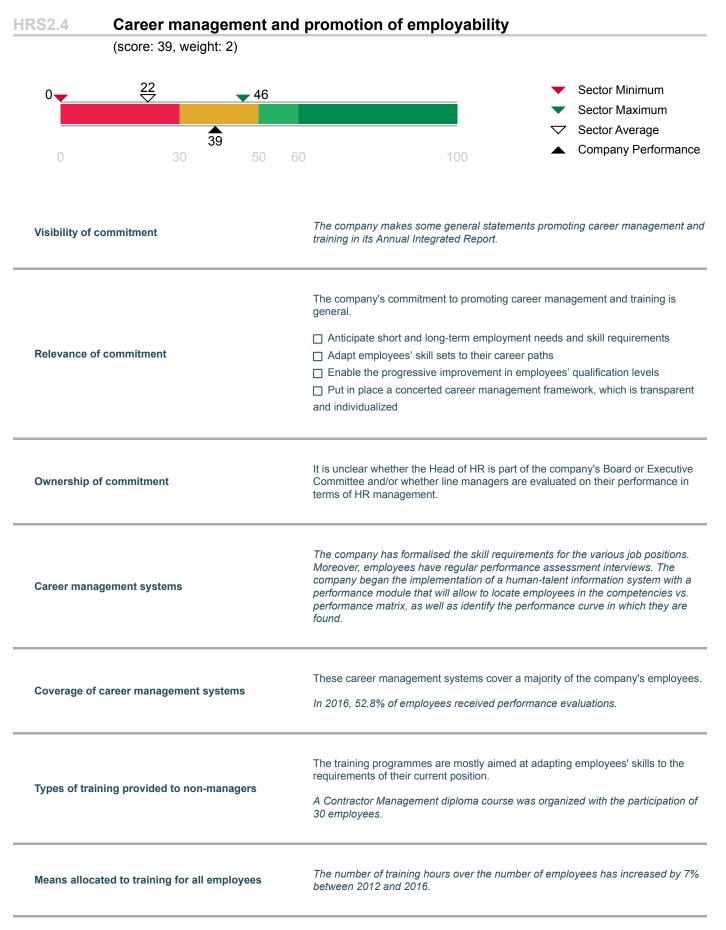


Leadership	0
Relevance	0
Ownership	0

48
65
30

Results	35
Performance	35





ISIN CODE: COT04PA00028 Food Emerging Market



Mobility / turnover

The Company's turnover rate has increased by 1.6 percentage points between 2014 and 2016. The number of promotions in the company has increased by 28% between 2014 and 2016.

The majority of the company's employees received training during the year under review.

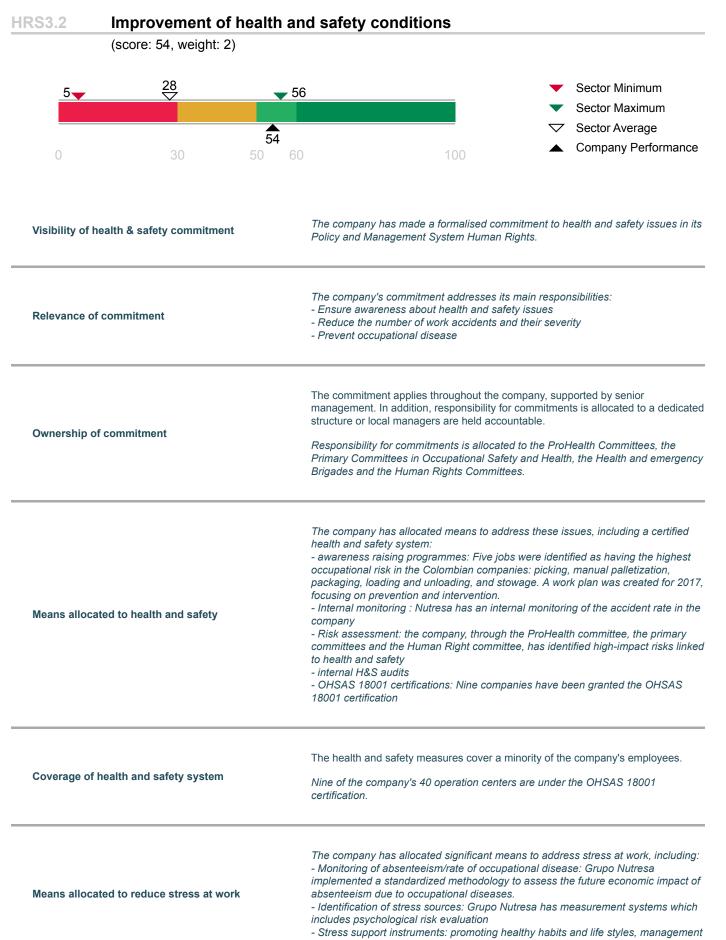
#### Training delivered during the year under review

The percentage of employees having received training increased by 19.3 percentage points between 2014 and 2016 to stand at 52.8%.

Leadership	21
Visibility	30
Relevance	30
Ownership	0

Implementation	56
Means & resources	65
Scope	30
Coverage	65

Results	39
Performance	39





matrix of risk and dangers, development teams, active breaks, sports and recreation programmes, and psychological support are implemented by Nutresa.

C	Coverage of means allocated to reduce stress at work The measures allocated to address stress cover the majority of the company's employees.		
A	ccident frequency rate	The Company's Lost - time injury frequency rate for direct employees has decreased by 15% between 2014 and 2016.	
A	ccident severity rate	The company does not disclose quantitative data on accident severity rates.	
C	ther health and safety indicators	The rate of absenteeism has been stable between 2014 (2.2%) and 2016 (2.3%).	
S	takeholders' feedback	A review of stakeholder sources did not reveal any allegations against the company during the period under review: stakeholders' feedback is neutral As of 10/2017, Grupo Nutresa SA did not appear to be involved in any controvers related to this sustainability driver	
Lead	lership 65 Implem	entation 56 Results 40	

Leadership	65
Visibility	65
Relevance	65
Ownership	65

Implementation	56
Means & resources	65
Coverage	43

Results	40
Performance	40

-

-

-

ISIN CODE: COT04PA00028 Food Emerging Market

(score: 49, weight: 3)

### Human rights

### Score: 47





29 Sector Minimum 5 <del>-</del> 52 Sector Maximum Sector Average 49 **Company Performance** The company has issued a formalised commitment to respect and promote human Visibility of commitment rights in society in its Policy and Management System Human Rights. The company's commitment to respect and promote human rights in society **Relevance of commitment** addresses only part of its responsibilities - Prevent complicity in human rights violations. The commitment applies throughout the company, supported by senior management. In addition, other employees are directly involved or a dedicated structure is in place. **Ownership of commitment** The Company several committees in place to to address Human rights: - Human Rights Strategic Committee - Strategic Committee - Tactical Committee (in charge of identifying risks, managing them and creating reporting mechanisms) The company has set up a basic system to ensure the respect and promotion of human rights in society that includes: - Training programmes for employees : 4,499 employees received training in fields Means allocated of the human right agreement. - Monitoring /grievance mechanisms: The Tactical Committee is in charge of identifying risks, managing them and creating reporting mechanisms with the purpose of analysing the possible violation cases and applying the due process. The company has set up such systems in parts of its operations, including in some high-risk areas in terms of human rights abuses. Coverage The company has set up such systems in parts of its operations, including in some high-risk areas in terms of human rights abuses, including Columbia. These measures cover some of the company's relevant human rights issues: Scope of measures - Prevention of complicity in human rights violations A review of stakeholder sources did not reveal any allegations against the company during the period under review: stakeholders' feedback is neutral. Stakeholders' feedback As of 10/2017, Grupo Nutresa SA did not appear to be involved in any controversy

related to this sustainability driver

ISIN CODE: COT04PA00028 Food Emerging Market

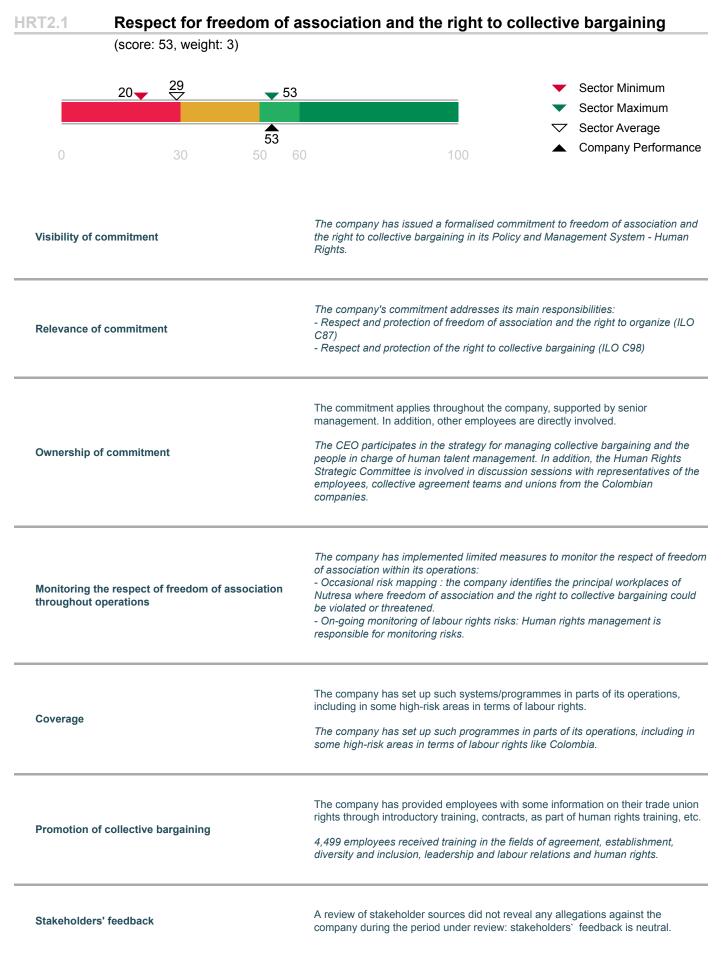


Leadership	51
Visibility	65
Relevance	30
Ownership	65

Implementation	30
Means & resources	30
Scope	30
Coverage	30

Results	65
Performance	65







As of 10/2017, Grupo Nutresa SA did not appear to be involved in any controversy related to this sustainability driver

Leadership	65
Visibility	65
Relevance	65
Ownership	65

Implementation	30
Means & resources	30
Coverage	30

65

### Grupo Nutresa SA ISIN CODE: COT04PA00028 Food Emerging Market

vige eiris Rating

(score: 42, weight: 1) 22 Sector Minimum 9-- 46 Sector Maximum Sector Average 42 **Company Performance** The company has issued a formalised commitment to non-discrimination in its Visibility of commitment Diversity and Inclusion Policy. The company's commitment to non-discrimination explicitly defines most of the categories covered: - Gender - Race / ethnicity / nationality - Social background **Relevance of commitment** - Religion - Sexual orientation - Disabilities - Political opinion - Age The commitment applies throughout the company, supported by senior management. **Ownership of commitment** The Company has a Coexistence Committee. The company has set up basic measures to prevent discrimination and promote diversity: - Training: Leaders are trained to develop skills to manage diversity and inclusion. Means allocated: - Monitoring: performance indicators such as the share of women in management are monitored. - Confidential reporting system / grievance procedures : The Company has an Ethics Hotline and Human Rights mailbox. Coverage There is no evidence that such measures cover the majority of operations. The share of women in management positions has increased but not continuously over the past three years. Results in terms of gender distribution The share of women in management positions has increased but not continuously over the past three years by 1.2 percentage points between 2014 (36.7%) and 2016 (37.96%). The share of disabled employees in the total workforce has remained stable over the past three years. Results in terms of employment of disabled persons

HRT2.4 Non-discrimination



A review of stakeholder sources did not reveal any allegations against the company during the period under review: stakeholders' feedback is neutral.

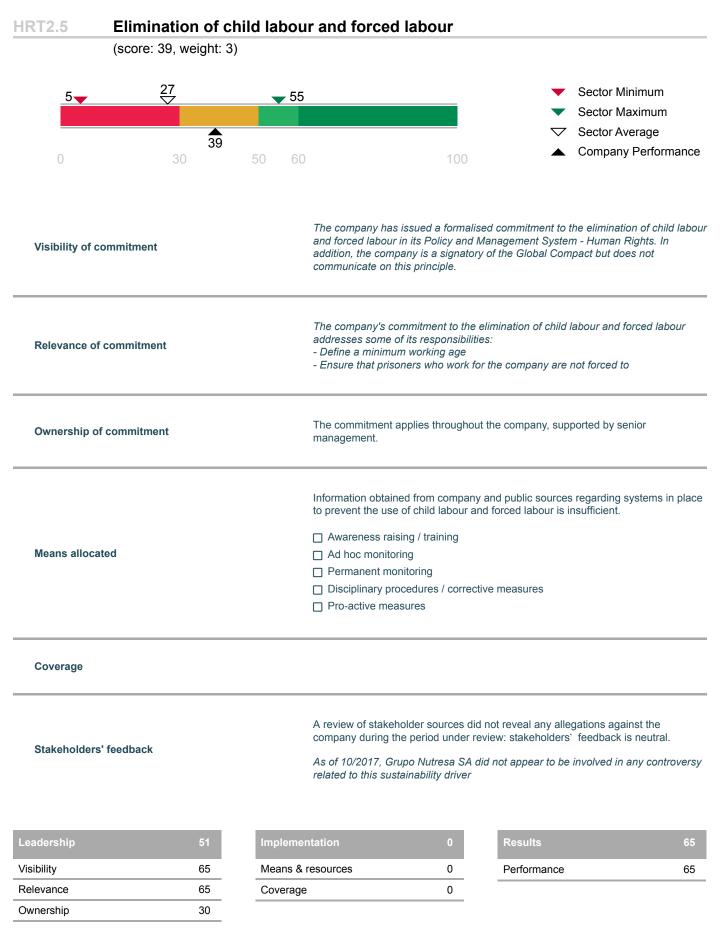
As of 10/2017, Grupo Nutresa SA did not appear to be involved in any controversy related to this sustainability driver

Leadership	51
Visibility	65
Relevance	65
Ownership	30

Stakeholders' feedback

30
30
30

Results	45
Performance	65
Trends	30



ISIN CODE: COT04PA00028 Food Emerging Market



Score: 40

#### **Community involvement**

### Promotion of the social and economic development **CIN1.1** (score: 30, weight: 2) 22 Sector Minimum 7-**—** 50 Sector Maximum Sector Average 30 **Company Performance** The company makes references to promote local social and economic Visibility of the policy development in its corporate literature. However, the visibility of this policy is lowered by its absence of formalisation. The company's commitment to promote local social and economic development addresses only part of its responsibilities: **Relevance of commitment** - Promote the creation and development of local businesses. - Promote the employment and training of local personnel The commitment applies throughout the company, supported by senior **Ownership of commitment** management. The company has allocated some means to address social and economic development, including: - Financial resources: Nutresa reports that it invests to support rural development projects of farmers in Colombia. - Actions to support local production: the company favours local suppliers, provided Means allocated they comply with the Code of Conduct for suppliers. - Education : the company implemented formal-education and digital-literacy projects that benefited more than 2,400 community leaders. Moreover, Nutresa provides technical, social and business advices to farmers to help them developing their Cocoa crops. The Company mentions Mexico and Colombia, however, there is no evidence that Geographical coverage a majority of impacted communities in these countries are covered by such measures. The company reports indicators on social and economic development, but no historical data is visible. Performance trend Alliances to promote urban agriculture and create opportunities of self-consumption of vegetables, reportedly benefitted more than 672 families. The company reports only on gross taxes paid. There is no breakdown on a regional or country basis. Transparency of tax reporting ☐ taxes paid in some countries of operations ☐ taxes paid in some regions of operations taxes paid in key regions of operations



- □ taxes paid in key countries of operations
- □ sales per zone
- operating profit per zone
- number of employees per zone
- ratio between tax paid and headline corporate tax rate per zone
- $\hfill\square$  explanation for significant differences between tax rate actually paid and
- expected tax rate

Presence in IMF 'offshore financial centers' and/ or in Information on the company's presence in IMF 'offshore financial centres' and/ or jurisdictions considered by the OECD as not compliant in jurisdictions considered by the OECD as not compliant enough on tax enough with tax transparency rules transparency rules, is not sufficient.

A review of stakeholder sources did not reveal any allegations against the company during the period under review: stakeholders' feedback is neutral

Stakeholders' feedback

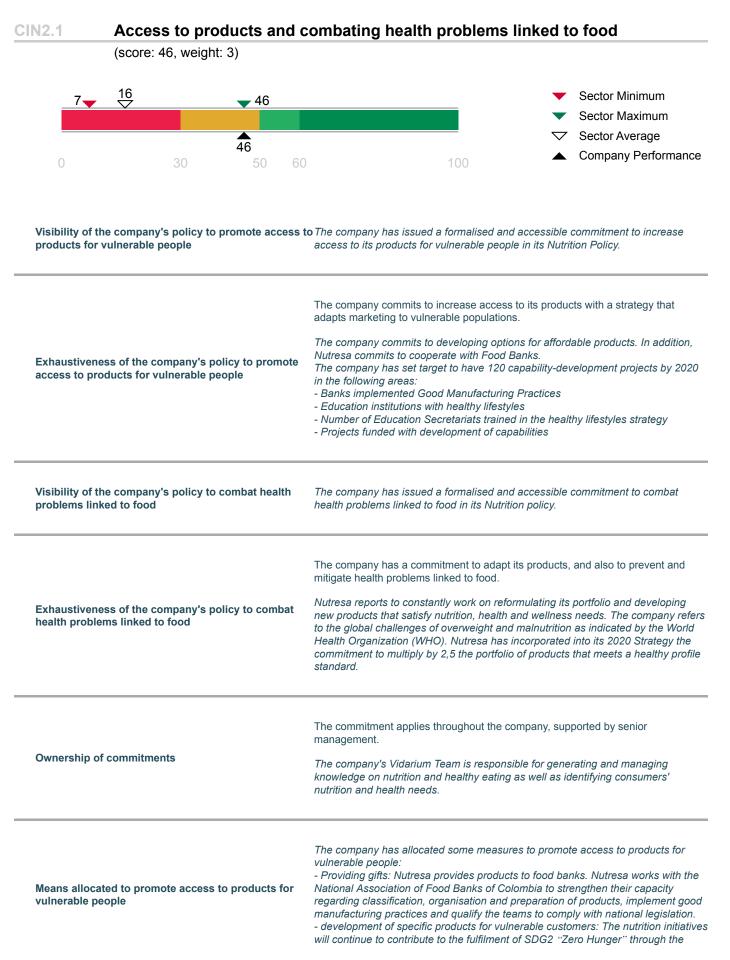
As of 10/2017, Grupo Nutresa SA did not appear to be involved in any controversy related to this sustainability driver

Leadership	30
Visibility	30
Relevance	30
Ownership	30

Implementation	30
Means & resources	30
Coverage	30

Results	30
Performance	30
Trends	30







	implementation of nourishment systems and the promotion of urban and rural self-consumption. The challenge for 2017 will be to achieve the installation of more than 5.000 m2 of vegetable gardens in Montes de María, Chocó y Sierra Nevada de Santa Marta. - building new delivery systems: Seven rural nourishment systems were established, allowing the communities to have access to healthy and nutritious food products.
Geographical Coverage (access to products for vulnerable people)	Nutresa reports to have provided assistance to Colombian food banks as well as other food banks in seven additional countries where it operates, including for example Mexico, Guatemala and Ecuador. However, there is no evidence that other measures are allocated in a majority of countries.
Means allocated to combat health problems linked to food	<ul> <li>The company has allocated significant measures to combat health problems linked to food:</li> <li>Reduction of portion sized: Nutresa reports that it adjusted the size in its chocolate candy bar to the recommended portion of 25g.</li> <li>Change in the composition of products: 143 sodium reformulations, 78 sugar reformulations and 116 fat reformulations were made.</li> <li>Training/ awareness raising programmes for customers (balanced diet, etc.): The Organization continued to develop the campaign called "Disfruta una Vida Saludable" (Enjoy a healthy life), and it also continued to work on the project focused on educating infants in healthy life habits in Colombia and on the strategy called "Espacios Saludables" (Healthy Environments) in Mexico and Chile.</li> <li>Progress was made in the implementation of the Healthy Organization model within the companies.</li> <li>Collaborates with research institutions. For example Vidarium worked with the University of Antioquia Research Group in Food and Human nutrition on the topic of obesity.</li> </ul>
Geographical coverage (health problems linked to food)	There is no evidence that these measures are allocated for a majority of the company's product portfolio.
Performance trend for means allocated to promote access to products for vulnerable people.	In 2016, the company reports that 12 food banks achieved scores higher than 90% in the application of the PHS (abbreviation in Spanish for Hygienic-Sanitary Profile) in Colombia and three more scored higher than 60% in the strategic region.
Performance trend for means allocated to combat health problems linked to food	The company reports that in 2016: - a total of 2.945 product references adjusted to the Nutresa nutritional profile was achieved, which is equivalent to 63% of the total sales. - 85,8% of the portfolio has been covered with the front-panel label, which is equivalent to 3.432 product references, responding to self-regulation in most cases and to the mandatory labeling where it is still in force. - 143 sodium reformulations, 78 sugar reformulations and 116 fat reformulations were made.
Stakeholders' feedback	A review of stakeholder sources did not reveal any allegations against the company during the period under review: stakeholders' feedback is neutral As of 10/2017, Grupo Nutresa SA did not appear to be involved in any controversy related to this sustainability driver

ISIN CODE: COT04PA00028 Food Emerging Market



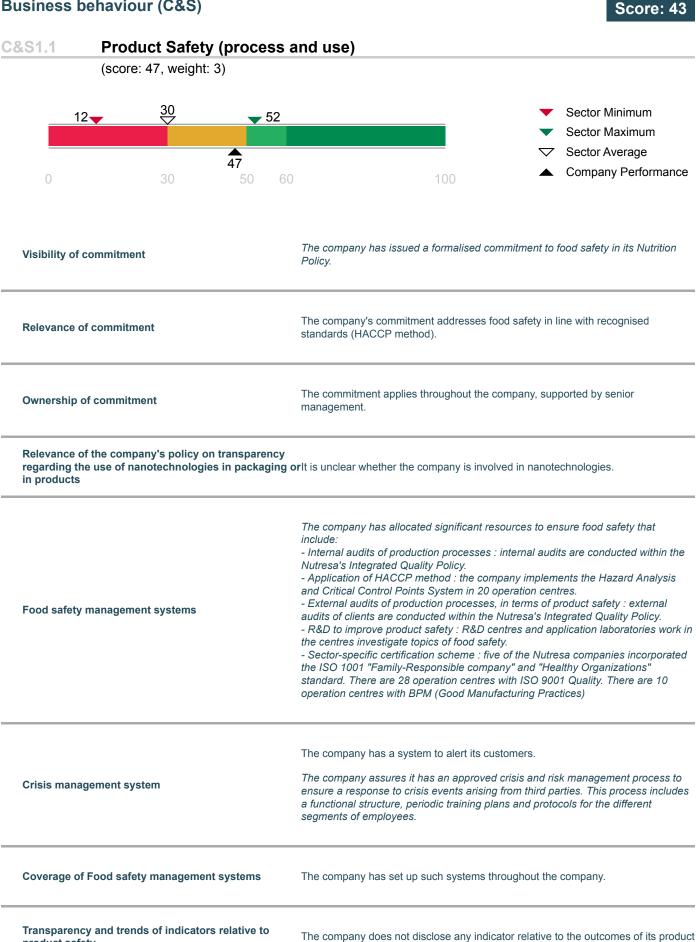
Leadership	58
Visibility	65
Relevance	65
Ownership	30

Implementation	39
Means & resources	48
Coverage	30

Results	42
Performance	65
Trends	30

ISIN CODE: COT04PA00028 Food Emerging Market

#### **Business behaviour (C&S)**



product safety

safety policy.

#### Stakeholders' feedback

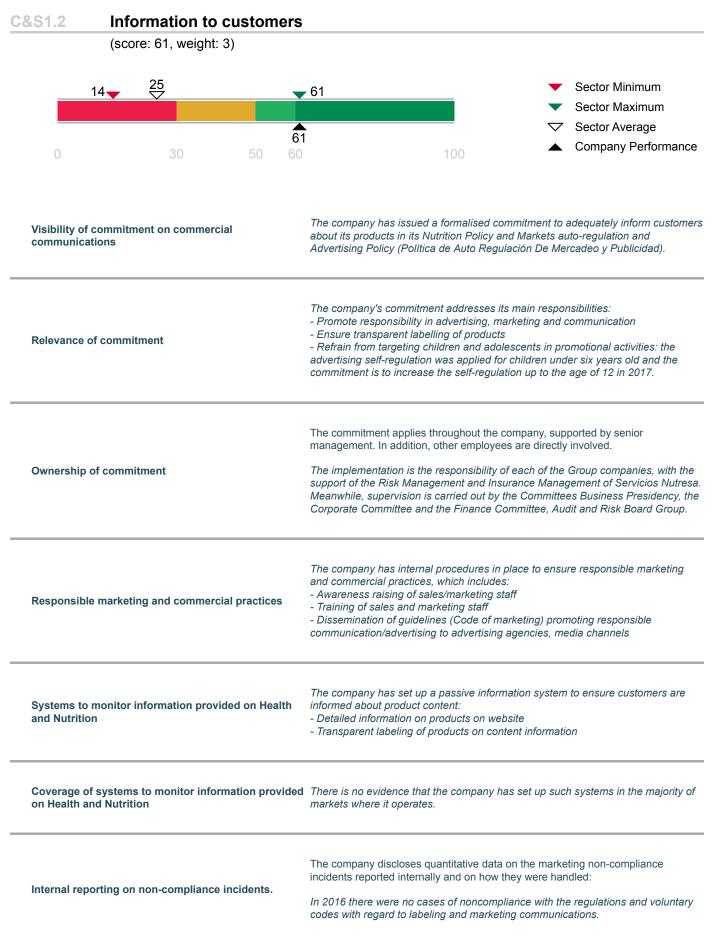
A review of stakeholder sources did not reveal any allegations against the company during the period under review: stakeholders' feedback is neutral.

Leadership	52
Visibility	65
Relevance	54
Ownership	30

Implementation	53
Means & resources	48
Coverage	65

Results	35
Performance	65
Trends	0





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#### Stakeholders' feedback

A review of stakeholder sources did not reveal any allegations against the company during the period under review: stakeholders' feedback is neutral

Leadership	65
Visibility	65
Relevance	65
Ownership	65

Implementation	41
Means & resources	45
Coverage	30

Results	77
Performance	77





As of 10/2017, Grupo Nutresa SA did not appear to be involved in any controversy related to this sustainability driver

Transparency and trends of indicators relative to the outcomes of the company's commitment to ensure balanced and sustainable relations with suppliers

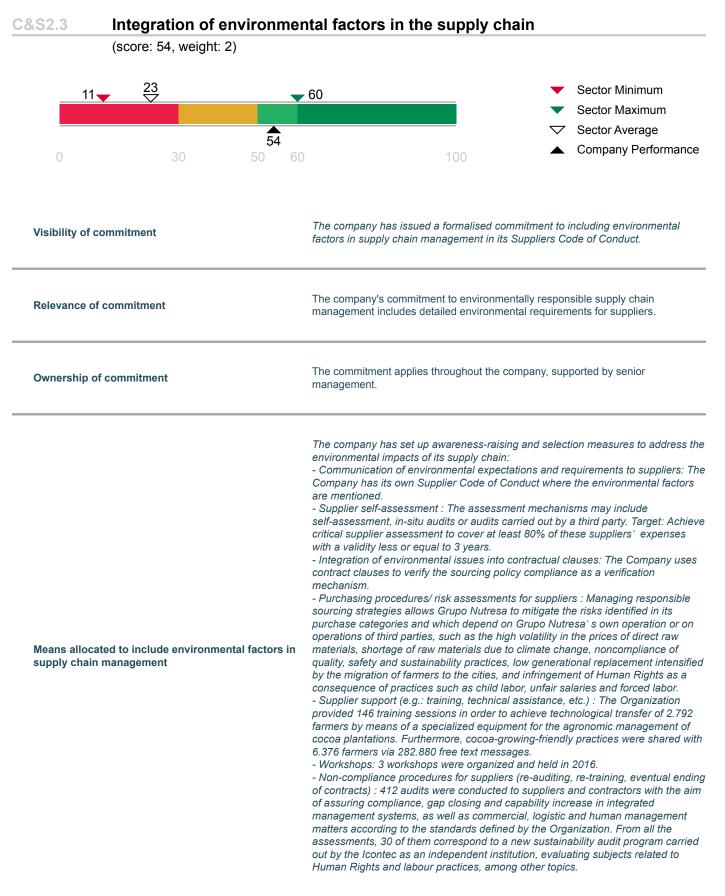
The company does not disclose any indicator relative to the outcomes of its commitment to ensure balanced and sustainable relations with suppliers.

Leadership	0
Visibility	0
Relevance	0
Ownership	0

Implementation	49
Means & resources	65
Coverage	30

Results	35
Performance	65
Trends	0





Coverage of means allocated to include environmental The measures implemented cover only a very limited number of purchases/ factors in supply chain management suppliers.



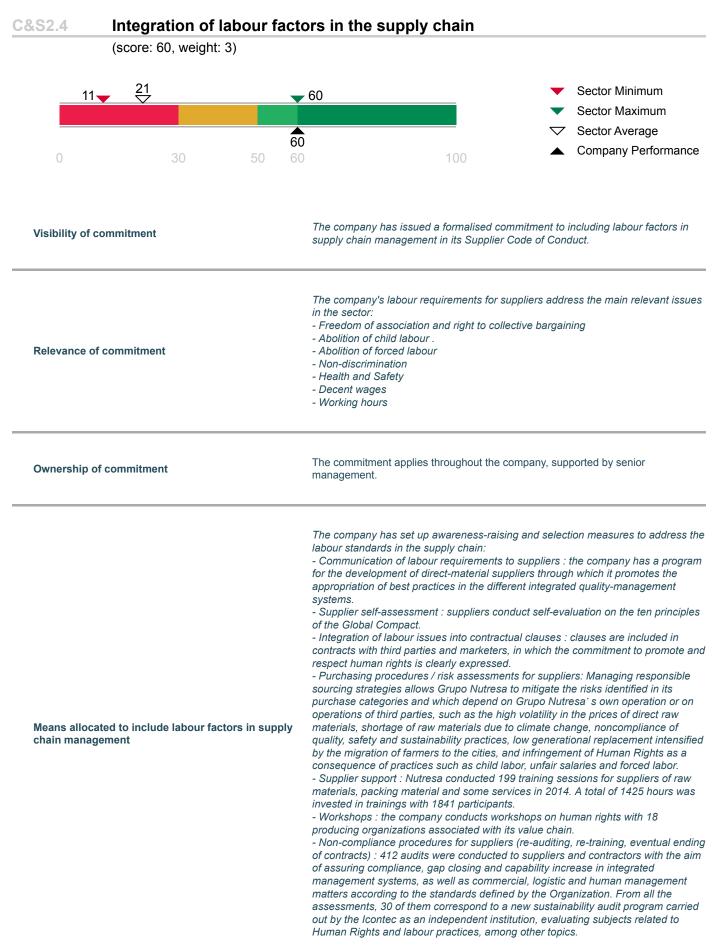
The evaluation among suppliers was carried out only in Colombia, Chile and Costa Rica as in the rest of the country where Nutresa operates the company has not yet implemented the classification of risks by category.

	Dedicated environmental audits are carried out by external auditors.
 Audits of suppliers	A sustainability-focused audit program was implemented with the aim of supplementing the current supplier audit programs. 30 audits were carried out by the Icontec (Colombian Institute of Technical Standards and Certification).
Share of corrective measures vs problems uncovered	Only a minor share of environmental problems uncovered in the supply chain were addressed by corrective measures. The Company has a sourcing policy compliance verification mechanism that includes third-party verification, contract clauses, self- assessment, code of conduct and audit. The environmental criteria assessed are the impact on the flora and fauna, use of hazardous substances, increase in waste generation, increase in the consumption of natural resources, climate variability, negative reaction of stakeholders due to the use of genetically modified organisms, larger amount of atmospheric emissions and animal abuse.
Stakeholders' feedback	A review of stakeholder sources did not reveal any allegations against the company during the period under review: stakeholders' feedback is neutral.

Leadership	56
Visibility	65
Relevance	65
Ownership	30

Implementation	58
Means & resources	82
Coverage	0

Results	48
Performance	48



ISIN CODE: COT04PA00028 Food Emerging Market



Coverage of the means allocated to i factors in supply chain management		suppliers.		nly a very limited number of p	
Audits of suppliers		From all the asses program carried ou	sments, 30 audits t by the Icontec as	but by independent, external a corresponded to a new susta s an independent institution, o d labour practices, among oth	iinability audit evaluating
Share of corrective measures / probl	ems uncovered	addressed by corre In 2016, 100% of s criteria for the eval hiring and inadequ	ective measures. uppliers in Colomi uations where the ate work environm	s uncovered in the supply ch bia had negative social impac application of legal standard nent, violation of the freedom right, damage to final consur	cts. The social s related to staff of association
Stakeholders' feedback				not reveal any allegations aga iew: stakeholders` feedback	
Leadership 56 Visibility 65	Impleme Means &	ntation	58 82	Results Performance	65

0

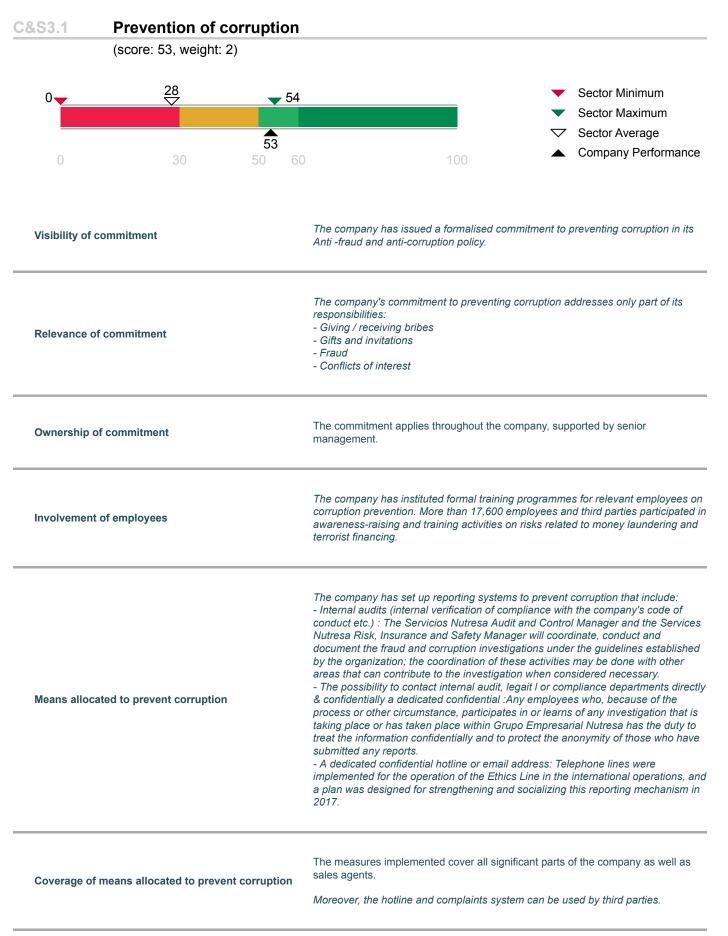
Relevance

Ownership

65

30

Coverage



ISIN CODE: COT04PA00028 Food Emerging Market



The company discloses quantitative data on the corruption incidents reported internally and on how they were handled:

#### Internal reporting on corruption incidents

The Ethics Line addressed 8 cases and the Cohabitation Committees received 12 reports of possible harassment cases, which were subsequently addressed.

#### Stakeholders' feedback

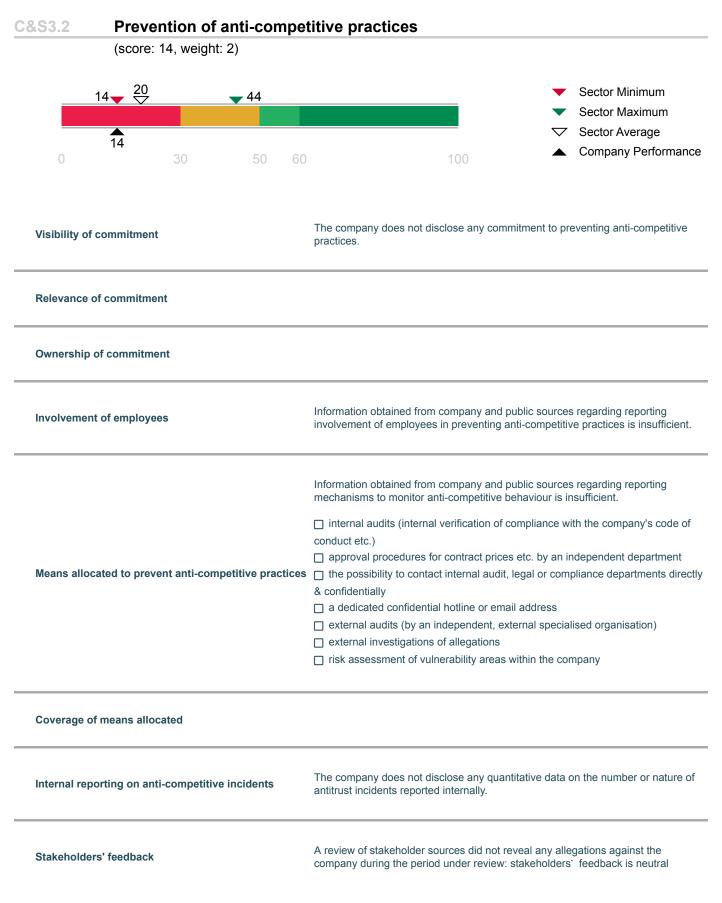
A review of stakeholder sources did not reveal any allegations against the company during the period under review: stakeholders' feedback is neutral

Leadership	41
Visibility	65
Relevance	30
Ownership	30

Implementation	41
Means & resources	30
Coverage	65

Results	77
Performance	77





ISIN CODE: COT04PA00028 Food Emerging Market



Leadership	0
Visibility	0
Relevance	0
Ownership	0

Implementation	0
Means & resources	0
Coverage	0

Results	43
Performance	43





ISIN CODE: COT04PA00028 Food Emerging Market



Leadership	0
Visibility	0
Relevance	0
Ownership	0

Implementation	0
Means & resources	0
Coverage	0

Results	35
Performance	35

ISIN CODE: COT04PA00028 Food Emerging Market



porate	governance	Score: 43
GV1.1	Board of Directors	
	(score: 42, weight: 3)	
0-	<u>26</u>	✓ 66 ✓ Sector Minimum
Ŭ		▼ Sector Maximum
	42	Sector Average
0		60 100 Company Performance
[LISTED CC Nomination	MPANIES] Existence and independence Committee	e of No executive is a member of the committee, but half or fewer are independent. No member of the 3-member Nomination Committee is considered independent.
Independen	ice of the Board Chairman	The roles of Chairman and CEO are separated, but the chairman is not considere independent.
		There is a CSR committee that is part of the Board.
Responsibi	lity allocated over CSR issues	Members of the Strategic Planning and Sustainability Committee are board members.
Sharo of inc	dependent shareholder-elected Board	[LISTED COMPANIES] The Board is between 0 and 20% independent, which might raise concerns.
members		<i>1 member of the 7-member Board is considered independent.</i>
		The Board of Directors diversity appears to be partial:
		☐ At least 30% of directors are women
		☐ At least 40% of directors are women
Diversity of	the skills and backgrounds of the Boar	
		<ul> <li>Board members with demonstrated professional experience in the company's sector of activities</li> <li>Board members with demonstrated expertise on CSR issues</li> </ul>
Training and	d expertise provided to board members	Training is provided upon joining the Board.
Regular ele	ction of Board members	Board members are elected every year.
		Performance is evaluated regularly, but with no disclosure on the results.
Evaluation	of Board's functioning and performance	The Board of Directors evaluates itselve annually and the results are analysed by the Committee of Corporate Governance. Additionally, the firm AtKearney

**Review of CSR issues at Board meeting** 



conducted an external and independent evaluation of the performance of the Board of Directors, however, the periodicity of the external evaluation is evaluated by the board of directors.

The formal CSR reporting has been signed by CEO/Chairman/Board, but there is no evidence that relevant CSR issues are reviewed at Board meetings.

- Product safety/Information to customers
- Fundamental human rights
- Labour standards in the supply chain
- Access to products/Combating health problems linked to food
- Environmental issues/ Climate change
- Fundamental labour rights/Reorganisation

Regular meetings are held, and attendance rates are above 90%

Regularity of and attendance at Board meetings

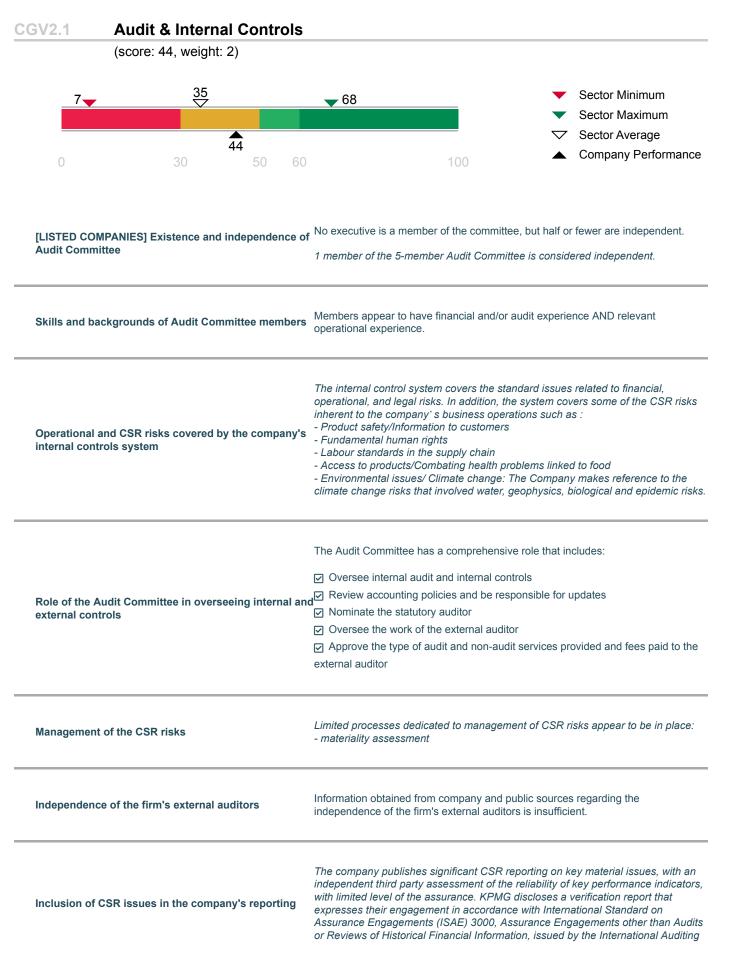
12 Board meetings were held during the last fiscal year and attendance rate was 93.8%.

Name of Board member	Role	Executive	Non executive	Employee representative	Nomination	Audit	Remuneration	Former executive	> 9 years on Board	Stock options	Paid>1/2 executive salary	Represent>3% company's shares	Other	Independency
Antonio Mario Celia	Chairman		Х		Х	Х	Х		Х					
Jaime Alberto Palaci			Х			х			Х					
Mauricio Reina Echev			Х		Х	х	Х		Х					
Cipriano López Gonzá			Х			х								х
David Emilio Bojanin			Х		х		х		х				considered non-independent by company	
Gonzalo Alberto Pére			х			х			х				considered non-independent by company	
María Clara Aristizá			х										considered non-independent by company	

E ( F

M /





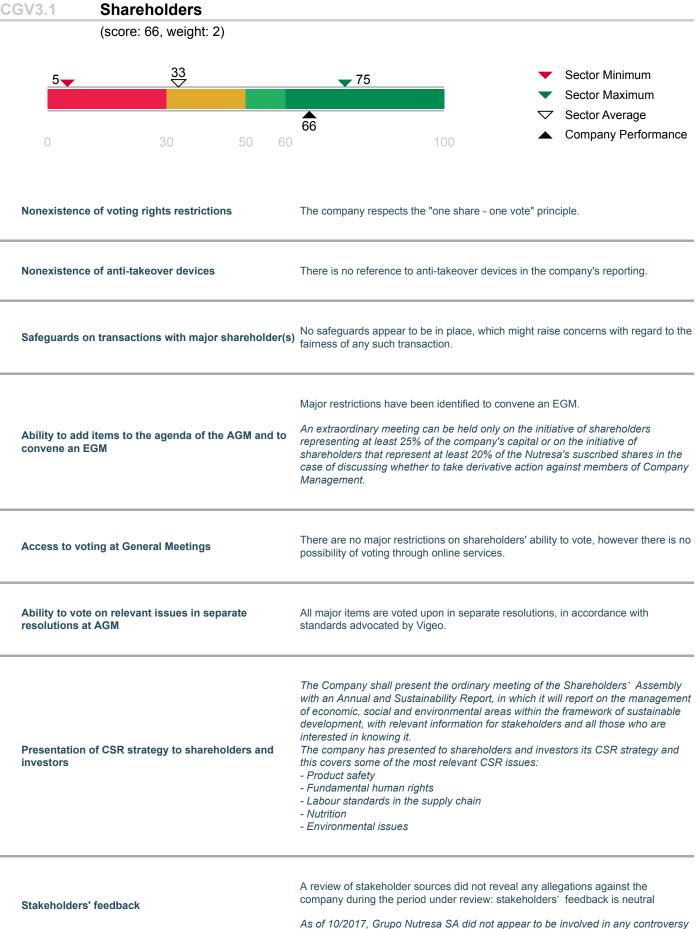


and Assurance Standards Board.

Stakeholders' feedback

A review of stakeholder sources did not reveal any allegations against the company during the period under review: stakeholders' feedback is neutral

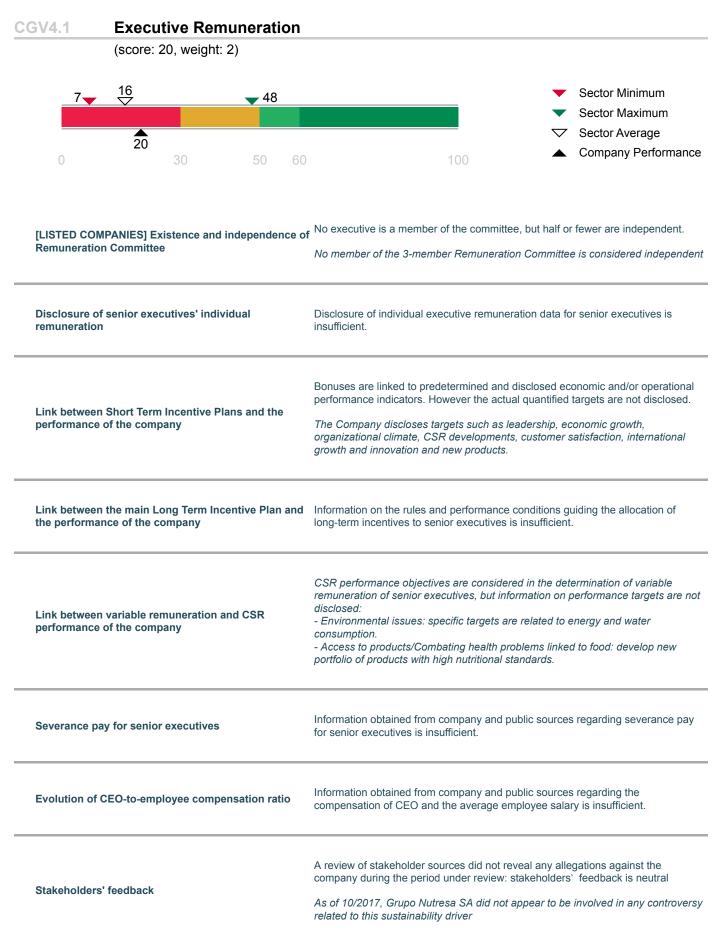
As of 10/2017, Grupo Nutresa SA did not appear to be involved in any controversy related to this sustainability driver





related to this sustainability driver





### Detailed Scores and Ratings

#### **CURRENT AND PREVIOUS RATINGS**

Period	Environment	Human resources	Human rights	Community involvement	Business behaviour (C&S)	Corporate governance
2017/10	++	++	++	++	++	+
2015/10	++	++	++	++	++	+
2015/09	++	++	++	++	++	+

#### **SCORES PER DOMAIN**

Domain	Average Score	Leadership	Implementation	Results
Environment	45	57	38	28
Human resources	36	31	41	34
Human rights	47	55	21	63
Community involvement	40	47	35	37
Business behaviour (C&S)	43	38	40	53
Corporate governance	43	48	32	49

#### **SCORES PER CRITERIA**

Sub-domain	Criterion	Score
Environment 1	1	62
Environment	4	23
	1	48
Environment 2	2	65
Environment 2	4	33
	7	40
Environment 3	1	43

Sub-domain	Criterion	Score
Human resources 1	1	26
Human resources 2	3	28
	4	39
Human resources 3	2	54

Sub-domain	Criterion	Score
Human rights 1	1	49
	1	53
Human rights 2	4	42
	5	39

Sub-domain	Criterion	Score
Community involvement 1	1	30
Community involvement 2	1	46

Sub-domain	Criterion	Score
	1	47
Business behaviour (C&S) 1	2	61
	2	28
Business behaviour (C&S) 2	3	54
	4	60
	1	53
Business behaviour (C&S) 3	2	14
	3	12

Sub-domain	Criterion	Score
Corporate governance 1	1	42
Corporate governance 2	1	44
Corporate governance 3	1	66
Corporate governance 4	1	20



### Contacts

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### Overview of the latest updates

Date of the latest update	Information updated
2018/07	Carbon & Energy Transition
2017/10	Full ESG profile