



Management of risks and opportunities **MATERIALITY & PERFORMANCE MATRIX**

Advance Environmental strategy • Waste Energy STRENGTHS Robust · Social and economic development · Contribution to general interest causes Customer Safety · Customer relations Local pollution Social Dialogue Health and safety Respect for human rights standards and prevention of Reorganisation imited. Career management Social standards in the supply chain violations Prevention of corruption Fundamental labour rights Working hours Board of Directors Non-discrimination and diversityAudit & internal controls Shareholders · Anti-competitive practices Weak Accidental Pollution Responsible Lobbying · Executive remuneration 1 2 3

RISK MITIGATION INDEX (/100)

Reputation

Operational

Efficiency

Human

Capital

Legal

Security

ANALYST FOCUS

27	TOPIC	со
38 30 47	Customer Safety	The Companyl's performance in customer preventive approach, allocating measures for cargo and luggage, specific security ch security systems on aircraft and security tr
×23 39	Certified EMS	The Companyl's environmental strategy re approach, while also having several quanti measures in the framework of the ISO 140 certified EMS represents only 27% of the C
49	Business Ethics	Latam Airlines' approach towards bussine reporting system and risk assessment proo and anti-competitive practices. Moreover, a diclosed.
	Human	The Company does not appear to report of

OMMENT TREND r safety is now almost advanced and takes a s such as screening systems, security controls 7 hecks for runway operations, monitoring, training for the staff. emains advanced and takes a preventive titative performance targets and significant -001 certification. However, coverage of the Company\'s operations. ess ethics remains weak, although a confidental ocedure are in place while managing corruptian a strategy for addressing lobby practices is not → on human deportation in its publicly available) Deportation documents.



Carbon Footprint and **Energy Transition***

CARBON FOOTPRINT R

Intense

"The Carbon Footprint & Energy Transition research provides an assessment of a company's carbon footprint combined with the strategy to manage risks and opportunities related to the transition to a low carbon economy. NI (No Info) is used to indicate that the information is not available.

SCALE	EMISSIONS (T CO2 EQ)	CATEGORIES
А	<100 000	Moderate
В	>= 100 000 and <1 000 000	Significant
С	>= 1 000 000 and <10 000 000	High
D	>= 10 000 000	Intense

ENERGY TRANSITION SCORE	CATEGORIES
60-100	Advanced
50-59	Robust
30-49	Limited
0-29	Weak

ENERGY TRANSITION SCORE

Goods and services contributing to sustainable development*



"Sustainable Goods & Services research provides a positive screening on companies to identify business activities devoted to sustainable solutions.

INVOLVEMENT	CATEGORIES
>=50%	Major
20-49%	Significant
0-19%	Minor
0%	None

Involvement in controversial activities*

"The Controversial Activities research provides screening on companies to identify involvement in business activities that are subject to philosophical or moral beliefs.

Involvement in controversial activities: Not available in this version

Screened Areas:

Alcohol •

. •

Animal welfare

Fossil fuels

- Chemicals of concern Civilian firearms
- Gambling •
- Genetic engineering

Nuclear power

- High interest rate lending
- Military

•

- Pornography •
- Reproductive medicine
- Tobacco .

For more information please contact us at customer.service@vigeo-eiris.com

(4) Indices: based on the most recent indices at the date of publication. More details on vigeo-eiris.com.

 ⁽²⁾ Cooperation level on a 4-level scale: proactive, responsive, partially responsive, not responsive
 (3) Ratings outline companies' benchmarked domain performance within a sector, on a 5-level scale: "-", "", "=", "", "+"



Company performance in all the Sustainability Drivers

Company pe	erformance in all the Sustainability Drivers			dir	ntation	
Weight	Overall score 43/100	Trend	Score	Leadership	Implementation	Results
	Environment	>	60	76	67	16
E ENV1.1 3	Environmental strategy	→	69	90	48	N/A
E ENV2.2 3	Energy	7	73	100	100	18
E ENV2.6 2	Local pollution	→	41	30	58	35
E ENV1.2 1	Accidental Pollution	7	27	30	30	22
E ENV2.5 1	Waste	7	65	100	79	15
	Human Resources	1	39	59	23	33
S HRS2.3 3	Reorganisation	R	33	65	0	35
S HRS2.4 3	Career management	R	41	65	40	18
S HRS1.1 2	Social Dialogue	7	48	48	8	88
S HRS3.2 2	Health and safety	→	39	65	40	11
S HRS3.3 2	Working hours	7	33	48	30	22
	Human Rights	→	40	39	33	49
S HRT1.1 2	Respect for human rights standards and prevention of violations	1	43	30	33	65
S HRT2.1 2	Fundamental labour rights	→	34	37	0	65
S HRT2.4 2	Non-discrimination and diversity	→	44	51	65	16
	Community Involvement	→	52	58	52	48
S CIN1.1 3	Social and economic development	→	52	58	56	42
S CIN2.2 1	Contribution to general interest causes	7	53	56	39	65
	Business Behaviour (C&S)	→	39	50	31	37
S C&S1.3 3	Customer relations	7	54	55	31	76
S C&S2.4 3	Social standards in the supply chain	→	40	56	30	35
S C&S1.1 2	Customer Safety	7	59	79	63	35
G C&S3.2 2	Anti-competitive practices	R	27	51	30	0
G C&S3.3 2	Responsible Lobbying		12	0	0	35
G C&S3.1 1	Prevention of corruption		33	58	30	12
	Corporate Governance	→	34	34	42	27
G CGV1.1 3	Board of Directors	→	40	20	79	21
G CGV2.1 2	Audit & internal controls	→	43	46	33	51
G CGV3.1 2	Shareholders	→	41	67	39	16
G CGV4.1 2	Executive remuneration	→	11	10	0	22
	x (0-29/100) Limited (30-49/100) Robust (50-59/100) Adva	nced				

Involvement in allegations 7

;

Involvement in allegations with evidence of corrective measures



Benchmark Position versus sector peers

Position versus secto	r peers	Environment	Human resources	Human rights	Community involvement	Business behaviour (C&S)	Corporate governance	Overall Score
TW0002610003	China Airlines	+	+	++	++	+	++	43
CL000000423	Latam Airlines	++	+	++	++	+	+	43
TRATHYAO91M5	Turk Hava Yollari	++	=	+	+	+	+	37
TH0221B10Z05	BTS Group Holdings	=	+	=	+	=	++	33
CNE1000001S0	Air China	=	=	=	-	=	++	30
CNE1000002T6	China Southern Airlines	=	=	=	=	+	+	28
BRRENTACNOR4	Localiza Rent A Car	-	=	+	+	=	=	28
KR7003490000	Korean Air Lines	=	=	++	+	=	-	27
TW0002618006	EVA Airways	=	=	-	-	=	=	25
MYL5099OO006	AirAsia	-	-	-	-	-	++	21
BRMOVIACNOR0	Movida	-	=	+	-	-	=	21
HK0308001558	China Travel International Investment HK	-	-	=	=	-	=	19
BRCVCBACNOR1	Cvc Brasil Operadora E Agenc		-	=	=	-	+	18
BRLCAMACNOR3	Locamerica	-	-	=	=	=	=	18
US22943F1003	Ctrip.com		-	-	=	-	-	13

General information

LATAM Airlines Group SA engages in the provision of Company was founded in 1929 and is headquartered in passenger air transportation and cargo services. The Las Condes, Chile.

Selected financial data

Key data	Revenues	EBIT	Employees
2017	USD 10,163m	USD 714m	43,095
2016	USD 9,527m	USD 567m	45,916
2015	USD 10,125m	USD 514m	50,413
2014	USD 12,471m	USD 513m	53,072
2013	USD 13,266m	USD 644m	52,802

Main sharehol	ders	2018
Costa Verde Aeronáutica S.A	26.2%	
Qatar Airways Investments (uk) L	10%	
Inversiones Andes S.A.	4.2%	
Axxion S.A.	3.1%	
Geographical Breakdown	Turnover 2017	Employees
	Turnover 2017 N/A	Employees 51.5%
Geographical Breakdown Brazil Chile		
Brazil	N/A	51.5%

Main economic segment	Turnover 2017
Air transportation	80.3%
Coalition program and loyalty Multiplus	19.7%

Selected ESG Indicators

	2017	2016
Percentage of independent Board members	55.5	N/A
Executive remuneration linked to CSR performance	No	N/A
3-year energy consumption trend (normalized to turnover)	7	7
Ratio of payments to employees vs. Shareholders	N/A	N/A
Management of social risks in supply chain	Limited	N/A
Percentage of women on Board	0	0
Percentage of women in Executive team	14	N/A
Percentage of women in workforce	38.5	38
Transparency on lobbying budget	No	N/A
Percentage of employees covered by collective agreements on working conditions	83.9	N/A
3 year trend for safety at work	7	7
Involvement in armament	No	N/A
Transparency on payment of tax	Insufficient	N/A



CSR performance per domain

Sector performance Company performance Rating : min-- / max ++



Key issues

Minimising environmental impacts from energy use is among the major environmental issues for airlines given that around 95% of carbon emissions from the industry come from the burning of jet fuel contributing directly to climate change. The Management of local pollution is another key issue for airlines urging them to tackle and control noise levels to minimize the impact on surrounding communities.

Company performance

- Latam Airlines' absolute performance in the Environment domain is now advanced, which is a slight improvement compared to the past review.

- The Company's environmental strategy remains advanced thanks to its formalised commitment, several targets and significant measures in the framework of ISO 14001. Latam Airlines' performance in energy efficiency remains advanced and has improved thanks to new ambitious targets and the implementation of measures such as monitoring, fleet optimisation, use of alternative energies and customer participation initiatives. Although GHG emissions indicators show a positive trend, energy consumption indicators have increase. As for the management of local pollution, performance remains limited, measures allocated include monitoring systems and engine and fuel technologies.

HUMAN RESOURCES 2016 2017 2018 2015 100 75 50 25 0 Score 39 Allegations No Rating + Risk Management Limited

Key issues

As a reaction to the economic pressure and cost reduction schemes, the Travel & Tourism sector is driven by reorganisation changes. Mergers and acquisitions, as well as divestments from non-value added activities can have significant impacts on human resources. Therefore, Responsible management of these restructurings is a major challenge for the sector.

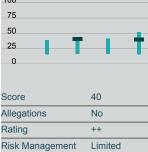
Company performance

- Latam Airlines' absolute performance in the Human Resources domain is now limited and it has decreased by 11 points compared to the previous review due to a decrease in the number of training hours and insufficient reporting regarding managing of reorganisations.

- The Company's promotion of labour relations is almost robust and the majority of the workforce is covered by collective agreements, dealing topics mainly related to remuneration. Although the Company refers to managing reorganisations in its reporting, measures and results are not reported. On other hand, performance of Latam Arlines' career management systems have decreased and are now limited due negative trends in related indicators.

HUMAN RIGHTS

2018



Key issues

Managing sensitive customer databases and being involved in transportation of different categories of passengers including vulnerable deported prisoners or illegal immigrants increases exposure to human rights violation risks. The respect for freedom of association and the right to collective bargaining is another key issue that is considered essential for a motivating working environment and company cohesion. As the Travel and Tourism job market is typically gender oriented Non-discrimination is considered relevant since promoting diversity within workforce would enhance creativity and meet diverse customers' demands.

Company performance

- Latam Airlines' absolute performance in the Human Rights domain remains limited, which is stable compared to the past review.

- The Company's maintains its commitment towards the respect of fundamental human rights, labour rights and non-discrimination. Measures allocated to protect the right to privacy include awareness raising and training on privacy rights for employees. As for the promotion of labour rights, measures allocated to address this issue are not reported to be in place. On the other hand, Latam Airlines' policy towards non-discrimination incorporates measures such as KPI's monitoring, training and confidential grievance procedures. However, indicators on the inclusion of women in the Company show a negative trend or are not disclosed for the period under review.





Robust

Risk Management

	ISINE:		C&S)	
100	2015	2016	2017	2018
75				
50				
25		.		T
0				- T-
Score			39	
Allegat	tions		Yes	
Rating			+	
Risk M	lanagem	ent	Limited	

CORPORATE

2015

100

75

50

25

0

Score

Rating

Allegations

Risk Management

GOVERNANCE

2016

2017

34

Yes

Limited

2018

Key issues

Airline companies can play an active role in local employment and economic development of communities hosting their operations. Therefore, the Promotion of social and economic development of local communities is considered a key issue for the airlines sub-sector.

Company performance

- Latam Airlines' absolute performance in the Community Involvement domain is now robust, which is a very slight improvement compared to the past review.

- The Company's refers to the promotion of communities' social and economic development and has allocated measures to mitigate the impacts of its operations, such as dialogue processes and partnerships with local authorities for boosting capacity building. However, indicators on this regard are not reported and also taxes are not disclosed for each country where Latam Airlines operates.

Key issues

Customer safety is a key issue for Travel and Tourism sector, given the increasing exposure of customer to safety hazards and the stringent regulatory framework of the sector. Social factors in the supply chain is another key sector issue because of companies' strong capacity to promote suppliers' responsible social practices. This is given the high volumes of services subcontracted and that directly correlated to companies' business requiring an active management. Furthermore, companies in the sector are expected to ensure Responsible Customer Relations through efficient customer protection mechanisms.

Company performance

- Latam Airlines' absolute performance in the Business Behaviour domain remains limited, which is stable compared to the past review.

- The Company's performance in customer safety is almost advanced and takes a preventive approach, allocating measures such as screening systems, security controls, monitoring and security training for the staff. Moreover, a crisis management system is in place. Performance on customer relations is robust and measures allocated include real-time information to customers and information on trip planning. Also, indicators on customer satisfaction have increased. As for social factors in the supply chain, Latam Airlines' performance is limited and has allocated risk assessments and non-compliance procedures.

- The Company is facing a controversy of high severity for corruption practices, on which it is responsive and has agreed to settle the case.

Key issues

Sound corporate governance is required to oversee a company's strategic direction, including the CSR strategy. Vigeo's framework has been adapted to capture the level of integration of CSR topics at Board-level, supplementing traditional signals on efficient governance practices. Directors are notably evaluated on their level of diversity and experience with operational, financial, and CSR topics (CGV1.1). The audit and internal controls system is examined regarding the efficiency and reach of its risk management (CGV2.1). Shareholders are expected to have fair voting rights and access to all relevant information on material CSR issues (CGV3.1). Executive remuneration is assessed for transparency and alignment with the interests of company's shareholders and other stakeholders (CGV4.1).

Company performance

- Latam Airlines' absolute performance in the Corporate Governance is limited, which is stable comparing to the last review.

- The Company still does not appear to have a Nomination Committee, although five of the 9-member Board are independent. The Audit Committee maintains a comprehensive role and internal controls while also including operational safety in its risk management policy, but with no detailed disclosure of the policy itself. The external auditor receives non-audit fees, but these represent less than 5% of the total fees. As for shareholders rights, no safeguards or restrictions seem to be in place, but not all relevant issues are put to vote. Finally, the Company is silent on the rules guiding executive remuneration.

- The Company is facing a controversy of high severity for corruption practices, on which it is responsive and has agreed to settle the case.



10

19

34

39

CSR performance per criterion

Detailed Analysis

Environment

ENV1.1	Environmental strategy and eco-design	10
ENV1.2	Pollution prevention and control (soil, accident)	12
ENV1.3	Development of green products and services	13
ENV2.1	Protection of water resources	14
ENV2.2	Minimising environmental impacts from energy use	15
ENV2.5	Waste management	17
ENV2.6	Management of local pollution	18

Human resources

HRS1.1	Promotion of labour relations	19
HRS2.3	Responsible management of reorganisations	21
HRS2.4	Career management and promotion of employability	22
HRS3.2	Improvement of health and safety conditions	24
HRS3.3	Respect and management of working hours	26

Human rights

Human rights		28
HRT1.1	Respect for human rights standards and prevention of violations	28
HRT2.1	Respect for freedom of association and the right to collective bargaining	30
HRT2.4	Non-discrimination	32

Community involvement

			.
	CIN1.1	Promotion of the social and economic development	34
	CIN2.1	Societal impacts of the company's products / services	36
-	CIN2.2	Contribution to general interest causes	37

Business behaviour (C&S)

_	C&S1.1	Customer Safety	39
	C&S1.3	Responsible Customer Relations	41
	C&S2.2	Sustainable Relationships with suppliers	43
	C&S2.3	Integration of environmental factors in the supply chain	44
	C&S2.4	Integration of social factors in the supply chain	45

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53

😙 C&S3.1	Prevention of corruption	47
<table-cell-rows> C&S3.2</table-cell-rows>	Prevention of anti-competitive practices	49
C&S3.3	Transparency and integrity of influence strategies and practices	51

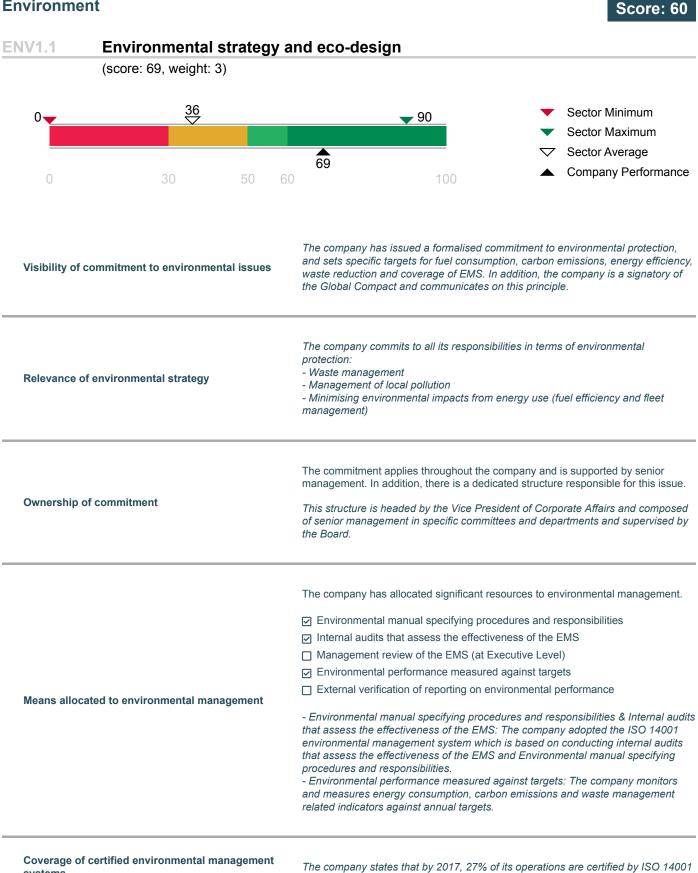
Corporate governance

CGV1.1	Board of Directors	53
<table-cell-rows> CGV2.1</table-cell-rows>	Audit & Internal Controls	55
CGV3.1	Shareholders	57
CGV4.1	Executive Remuneration	58

P Involvement in allegations involvement in allegations with evidence of corrective measures

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Environment



systems

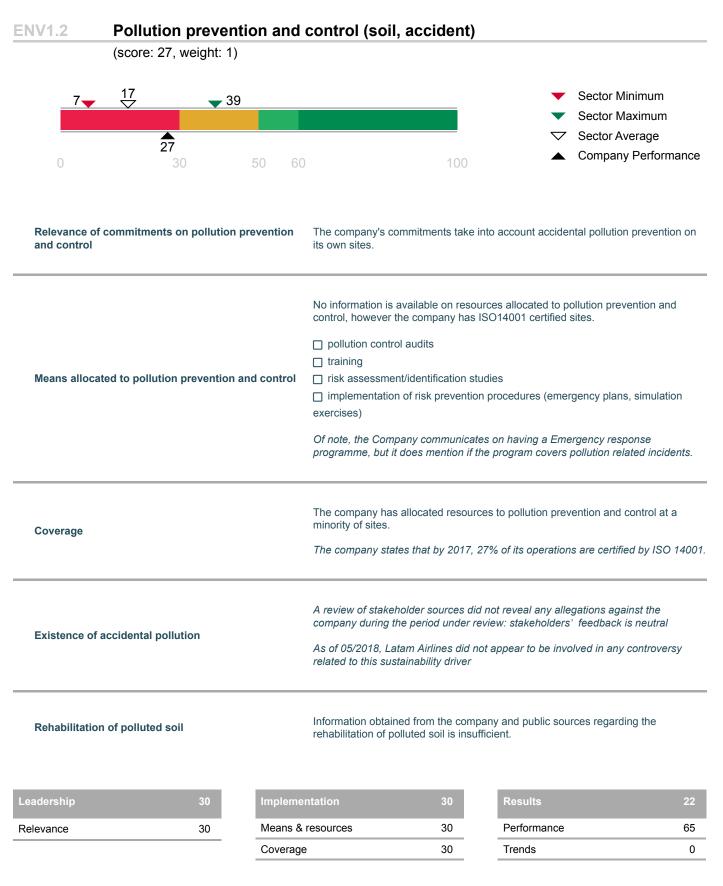
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Leadership	90
Visibility	100
Relevance	100
Ownership	65

Implementation	48
Means & resources	65
Coverage	30







ENV1.3 Development of green products and services

(deactivated)

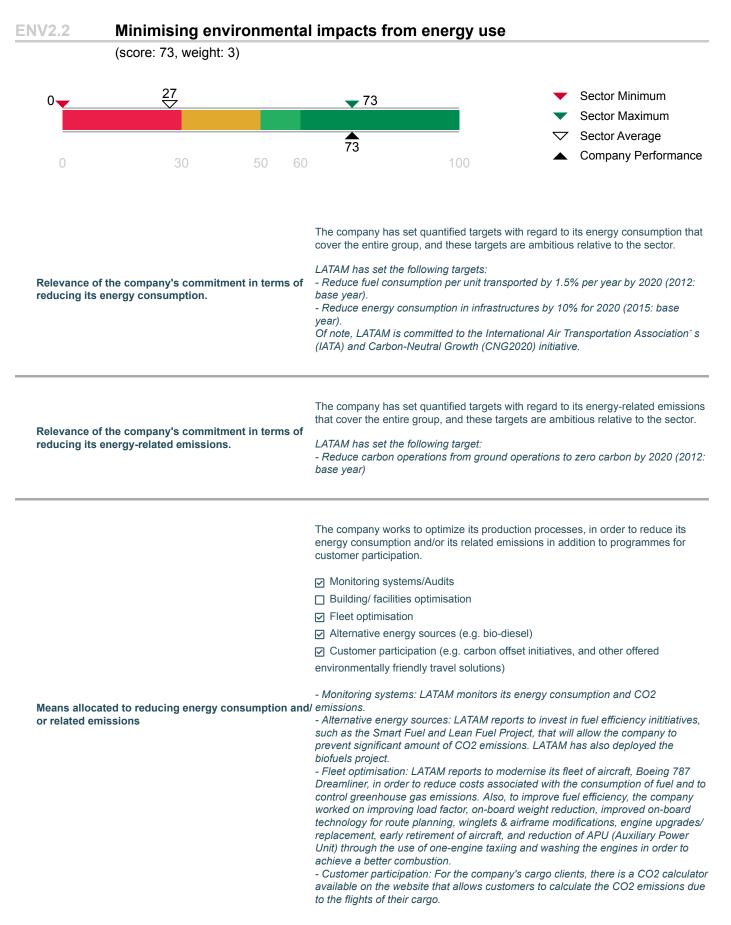
This sustainability driver is not analysed for Airlines, including Latam Airlines, since their capacity to provide green products/services is restricted by the nature of their operations.



ENV2.1 Protection of water resources

(deactivated)

This sustainability driver is deactivated for the airlines sub-sector as it is not a large water user given its low-level reliance on water consumption compared to its counterparts in the sector. Therefore, it is deactivated for Latam Airlines.



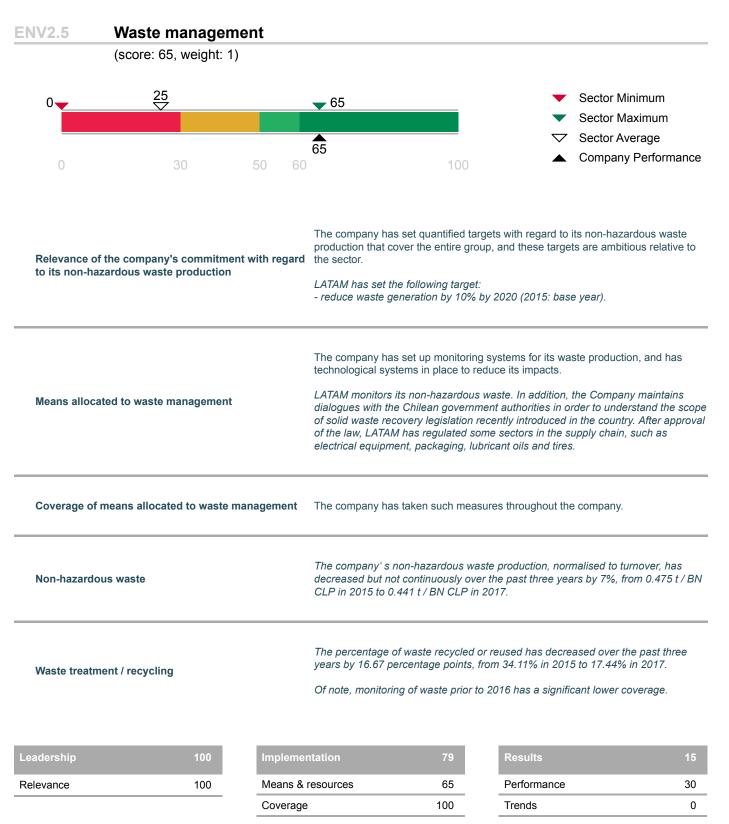


Coverage of means allocated to reducing energy consumption and/or related emissions		The company has	taken such meası	ures throughout the company.		
Energy consumption			The company's energy consumption, normalised to turnover, has increased over the past five years by 21%, from 5464 MWh / BN CLP in 2013 to 6640 MWh / BN CLP in 2017.			
CO2 emissions linked and indirect)	to energy consump	tion (direct	normalised to turn	over, have decrea	ect and indirect) linked to ene sed but not continuously over in 2015 to 1,742 t / BN CLP in	the past three
SO2 emissions linked	to energy consumpt	ion	normalised to turn	over, have decrea	tions (SOx) linked to energy c sed but not continuously over LP in 2015 to 0.2637 t / BN C	the past three
NOx emissions linked to energy consumption		normalised to turn	over, have decrea	ect and indirect) linked to ene sed but not continuously over P in 2015 to 5.95 t / BN CLP in	the past three	
Leadership	100	Impleme		100	Results	18
Relevance	100	Means &	resources	100	Performance	18

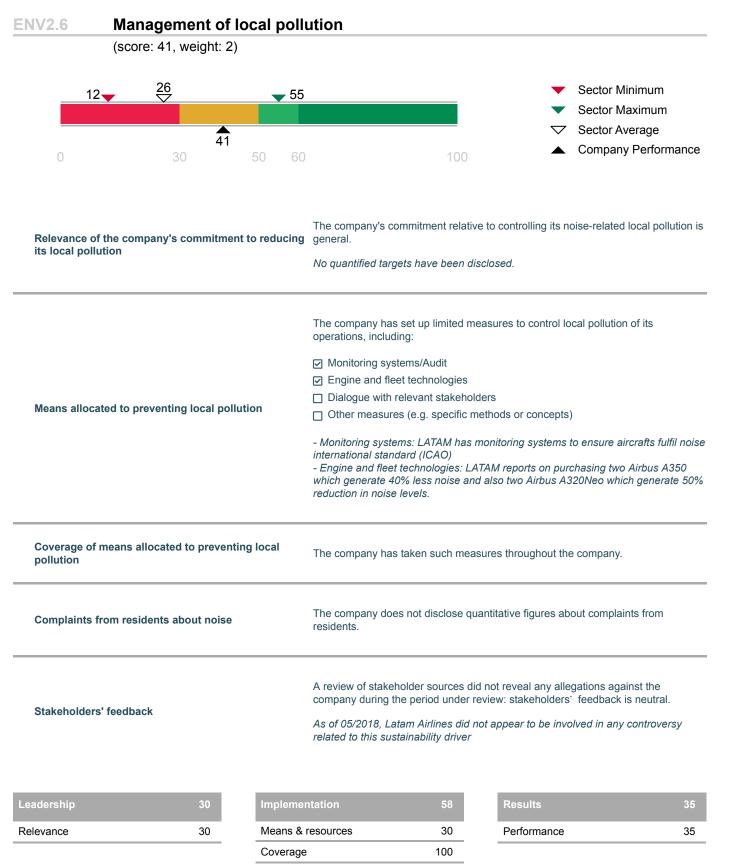
Coverage

100









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Ratino

Human resources





As of 05/2018, Latam Airlines did not appear to be involved in any controversy related to this sustainability driver

Coverage of collective agreements on working conditions

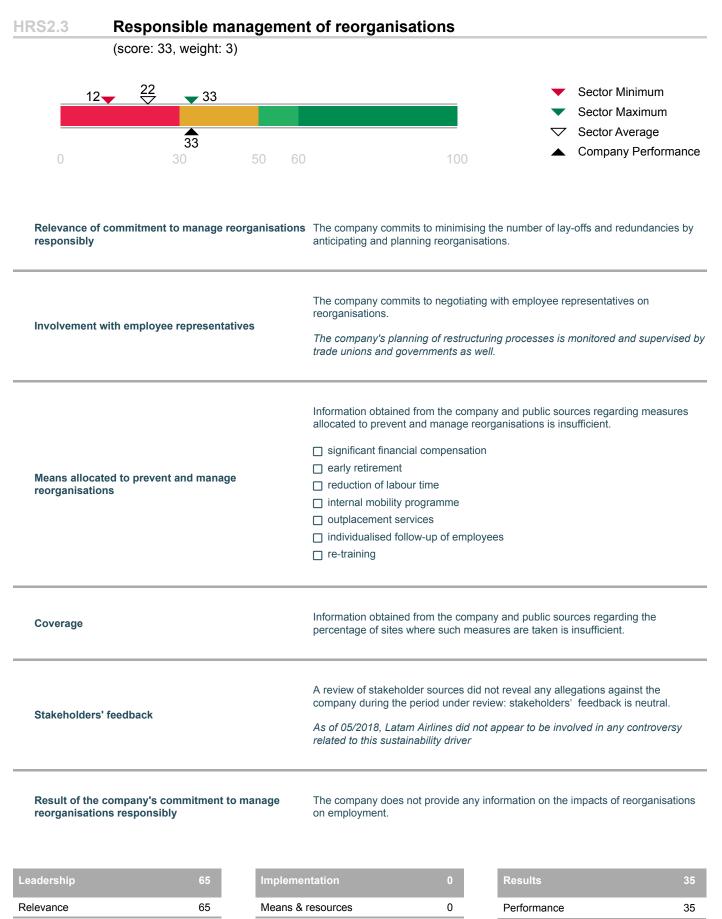
Collective agreements on working conditions cover more than 75% of its employees.

Collective bargaining agreements cover 83.9% of the total workforce.

Leadership	48
Visibility	65
Relevance	30
Ownership	65

Implementation	8
Scope	30
Coverage	0

Results	88
Performance	88

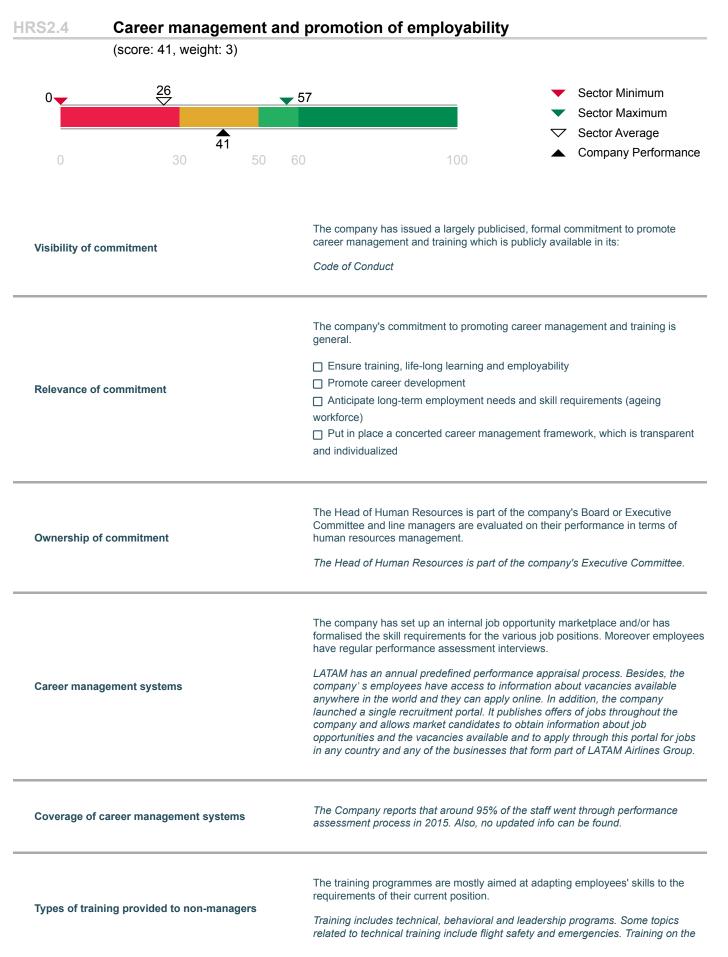


0

65

Coverage

Ownership





Company's Code of Conduct is provided to all employees.

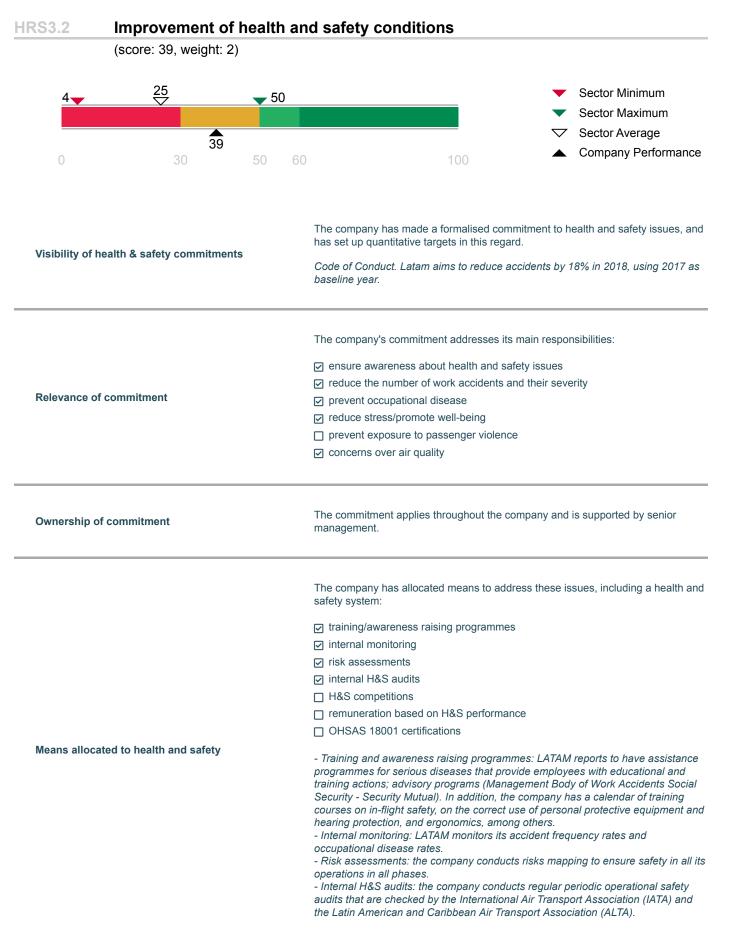
Means allocated to training for all employees	The company's number of training hours, normalised to the number of employees, has decreased by 3% over the past three years, from 41.5 hrs / Nb in 2015 to 40.4 hrs / Nb in 2017.
Mobility / turnover	The company's turnover rate has increased over the past five years by 0.5 percentage points, from 15% in 2013 to 15.5% in 2017.
Training delivered during the year under review	There is no evidence that all the company's employees received training during the year under review

Leadership	65
Visibility	100
Relevance	30
Ownership	100

Implementation	40
Means & resources	32
Scope	30
Coverage	65

year under review.

18
18





Coverage of health and safety system	The health and safety measures cover all of the company's employees.	
	Information obtained from the company and public sources regarding means allocated to reduce stress is insufficient.	
	monitoring of absenteeism/rate of occupational disease	
	☐ job redesign (work organisation)	
	☐ assessment of stress through analysis of internal H&S data	
	monitoring of stress through opinion surveys	
Means allocated to reduce stress at work	□ awareness raising for employees	
	☐ identification of stress sources	
	☐ stress support instruments (hotline, counselling service, employee assistance)	
	programme, etc)	
	☐ training on stress for employees	
	☐ training on stress for managers	
	measures to improve ergonomics/ ergonomic design of workplaces	
Coverage of means allocated to address mental I	Information obtained from the company and public sources regarding the health percentage of employees that benefit from means allocated to address mental health is insufficient.	
Accident frequency rate	LATAM's number of injuries has decreased continously over the past five years, from 1,028 injuries in 2013 to 444 injuries in 2017. However, absence of reportin on hours worked makes impossible to determine a frequency trend.	
Other health and safety indicators	LATAM's number of lost days has decreased continously over the past five years from 18,046 lost days in 2013 to 6,680 injuries in 2017. However, absence of reporting on hours worked makes impossible to determine a frequency trend.	
	A review of stakeholder sources did not reveal any allegations against the company during the period under review: stakeholders' feedback is neutral.	
Stakeholders' feedback	As of 05/2018, Latam Airlines did not appear to be involved in any controversy related to this sustainability driver	

Visibility

Relevance

Ownership

100

65

30

Means & resources

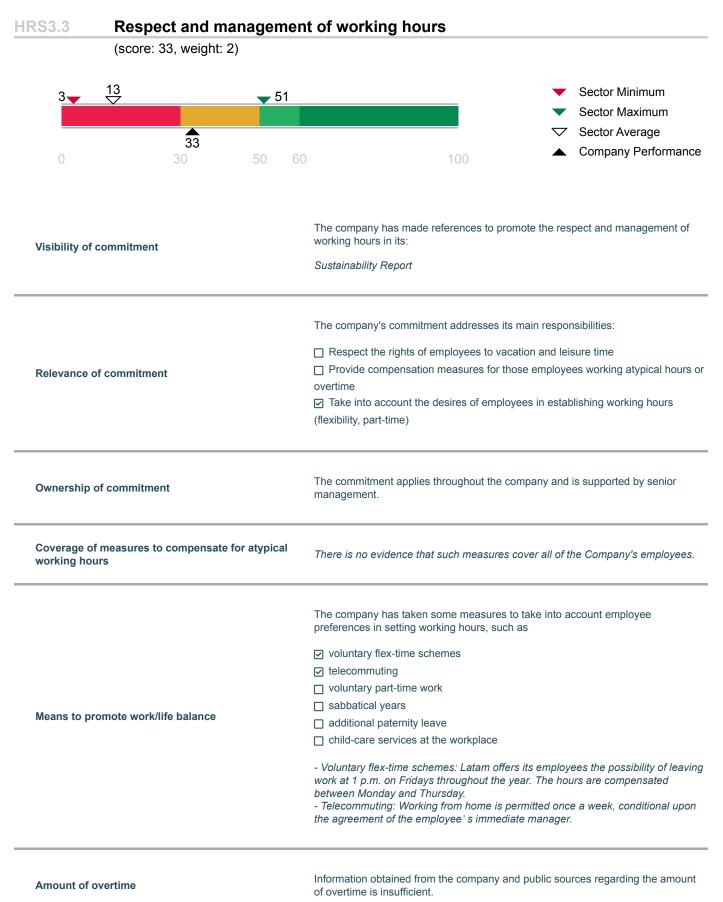
Coverage

32

50

Performance

11



65

30



A review of stakeholder sources did not reveal any allegations against the company during the period under review: stakeholders' feedback is neutral.

As of 05/2018, Latam Airlines did not appear to be involved in any controversy related to this sustainability driver

Leadership	48
Visibility	30

Relevance

Ownership

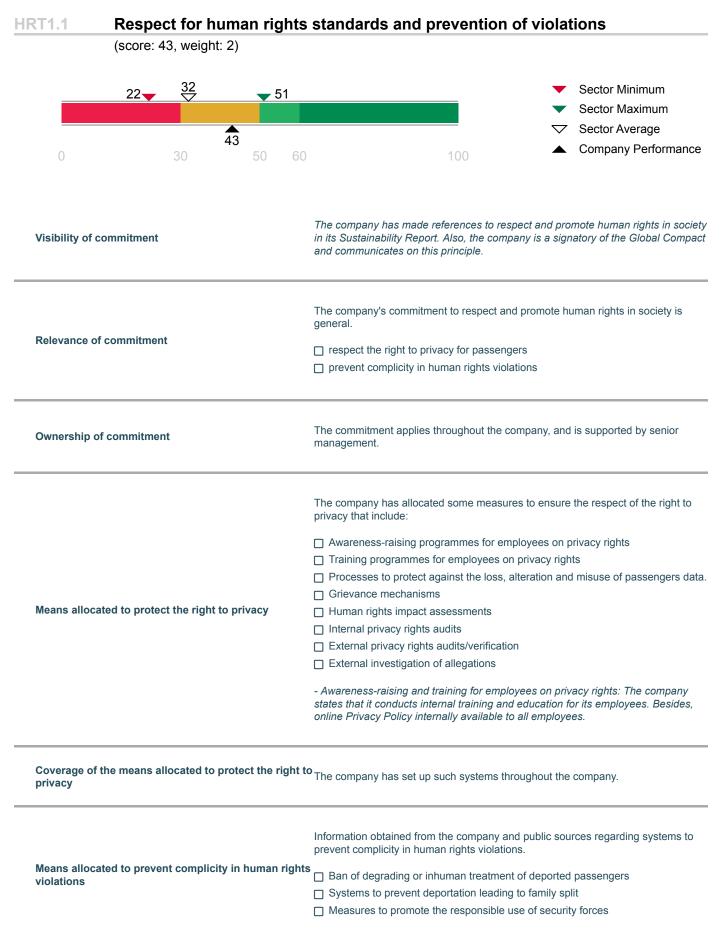
Stakeholders' feedback

Implementation	30
Means & resources	30
Coverage	30

Results	22
Performance	22

Human rights

Score: 40





Coverage of means allocated to prevent complicity in human rights violations Information obtained from the company and public sources regarding procedures in place to prevent complicity in human rights violations is insufficient.

A review of stakeholder sources did not reveal any allegations against the company during the period under review: stakeholders' feedback is neutral.

Stakeholders' feedback

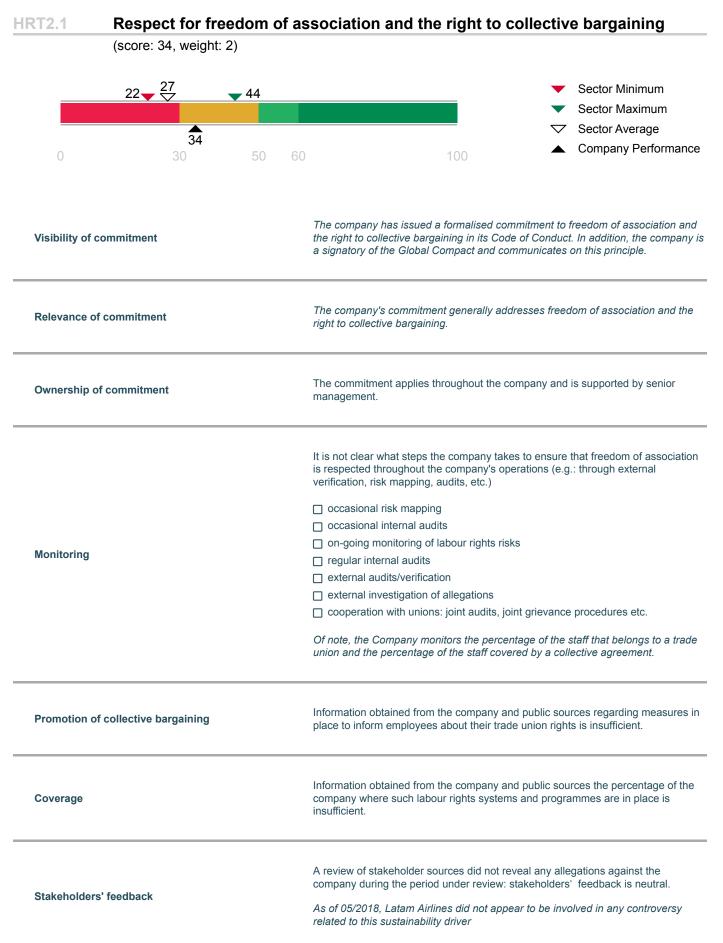
As of 05/2018, Latam Airlines did not appear to be involved in any controversy related to this sustainability driver

Leadership	30
Visibility	30
Relevance	30
Ownership	30

Implementation	33
Means & resources	15
Coverage	50

Results	65
Performance	65





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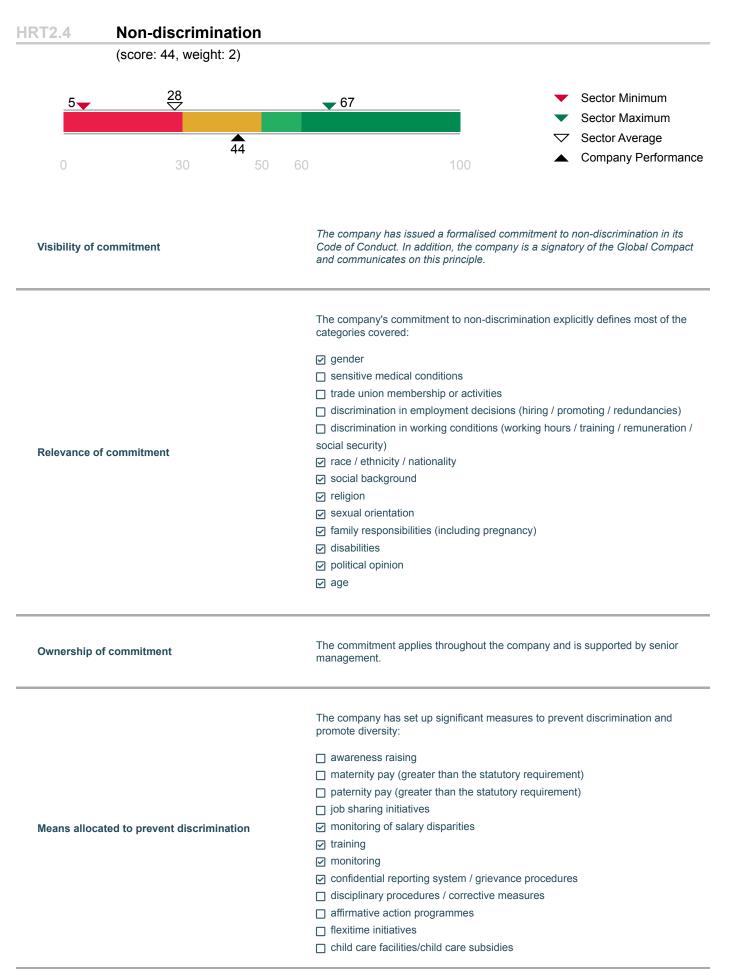


Leadership	37
Visibility	65
Relevance	30
Ownership	30

Implementation	0
Means & resources	0
Coverage	0

Results	65
Performance	65







□ career break opportunities

	 Training: The Company states that it provides training on compliance of its code of conduct to its employees. Monitoring: Latam airlines monitors the company's gender balance for each country of operation Confidential reporting system: The Company monitors any action suspicious of discrimination through an independent third party whistle blowing channel. Monitoring of salary disparities: The company monitors the ratio of salaries between men and women for different positions.
Coverage	72% of the group employees received training on the Code of Conduct, while all of the companies sites can access to the confidential reporting channel and receive monitoring of gender balance and salaries disparities.
Results in terms of women in management positions	Information disclosed on performance indicators such as the share of women in management positions is insufficient to determine a trend. The share of women in the workforce has decreased over the past five years by 4 percentage points from 42.5% in 2013 to 38.5% in 2017. The share of in management positions increased continuously by 13.2 percentage points between 2013 and 2015, however, data is missing for 2016 and 2017.
Results in terms of employment of employees with disabilities	The company does not disclose quantitative data on performance indicators such as the share of employees with disabilities in the total workforce.
Stakeholders' feedback	A review of stakeholder sources did not reveal any allegations against the company during the period under review: stakeholders' feedback is neutral. As of 05/2018, Latam Airlines did not appear to be involved in any controversy related to this sustainability driver

Leadership	51
Visibility	65
Relevance	65
Ownership	30

Implementation	65
Means & resources	65
Coverage	65

Results	16
Performance	65
Trends	0

ISIN CODE: CL0000000423 Travel & Tourism Emerging Market



Score: 52

Community involvement

Promotion of the social and economic development **CIN1.1** (score: 52, weight: 3) 25 Sector Minimum **—** 52 5 Sector Maximum Sector Average 52 **Company Performance** The company makes references to promote local social and economic Visibility of the policy development in its Sustainability Report. However, the visibility of this policy is lowered by its absence of formalisation. The company's commitment to promote local social and economic development addresses its main responsibilities: Optimise the impact of operations on the local economy **Relevance of commitment** Setting voluntary schemes to create, sustain and develop local businesses Respecting the social, cultural and natural local traditions Engaging in continuous stakeholder dialogue with local communities Implementing a responsible tax strategy The commitment applies throughout the company, supported by senior management. In addition, other employees are directly involved. **Ownership of commitment** The commitment is supported by Board of Institutional Relations and Corporate Social Responsibility The company has allocated some means to address social and economic development, including: Social impact assessment when implantation in new areas or closing sites Reduction of the social impacts related to site closures and restructuring Resources allocated to the mitigation of the impact of Local communities dialogue process the company's operations in areas hosting its operations. - Local communities dialogue process: the company is in continuous dialogue with civil society organisations and local communities through the Board of Institutional Relations and Corporate Social Responsibility to respond to local needs in relation to various topics, such as sustainable tourism, organ and wildlife transportation, and financial support for social and environmental projects. Geographical coverage These means are allocated throughout the company. The company has allocated some means to address social and economic development, including: Resources allocated to promotion of the social and economic development Promotion of local employment Support the development of local suppliers



	Partnerships with local authorities for local capacity building - Partnerships with local authorities for local capacity building: LATAM maintains dialogue with local governments and airports concessionaires, while also monitoring expansions works carried out in these facilities.
Geographical coverage	These means are allocated in the majority of company's sites. The means have been implemented in Chile, Argentina, Peru and Brazil.
Performance trend	The company does not monitor/report indicators on social and economic development.
Transparency of tax reporting	The company reports only on gross taxes paid. There is no breakdown on a regional or country basis. taxes paid in some countries of operations taxes paid in some regions of operations taxes paid in key regions of operations taxes paid in key countries of operations taxes paid in key countries of operations sales per zone operating profit per zone number of employees per zone ratio between tax paid and headline corporate tax rate per zone explanation for significant differences between tax rate actually paid and expected tax rate

Presence in IMF 'offshore financial centers' and/ or in The Company does not operate in any location considered by the IMF as 'offshore jurisdictions considered by the OECD as not compliantfinancial centres' and/ or in jurisdictions considered by the OECD as not compliant enough with tax transparency rules enough on tax transparency rules

Stakeholders' feedback

A review of stakeholder sources did not reveal any allegations against the company during the period under review: stakeholders' feedback is neutral

As of 05/2018, Latam Airlines did not appear to be involved in any controversy related to this sustainability driver

Leadership	58
Visibility	30
Relevance	65
Ownership	65

Implementation	56
Means & resources	30
Coverage	82

Results	42
Performance	57
Trends	0

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CIN2.1 Societal impacts of the company's products / services

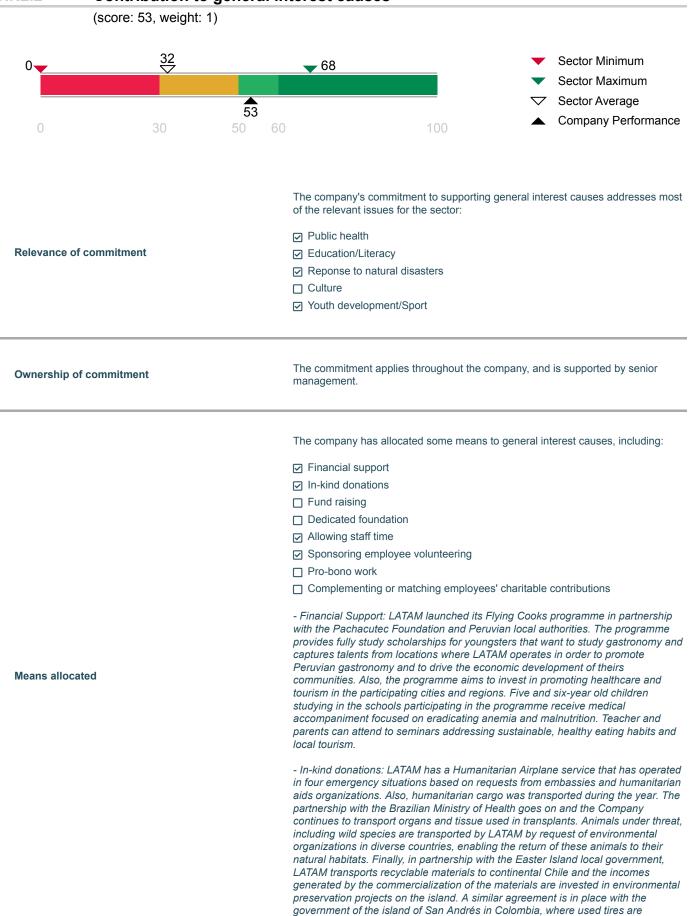
(deactivated)

This sustainability driver is not analysed for the airlines sub-sector. The issue of noise from aircrafts which can have major social impact on local people living and working close to airports is analyzed under the sustainability driver ENV2.6: "Management of local pollution".





Contribution to general interest causes





transported to the country's capital, Bogota, in order to help preserve the island environmental resources and also decrease the incidence of disease-carrying mosquitoes.

- Allowing staff time: LATAM volunteers use staff time for participating in the Dream of Flying programme, which provides free flights to unprivileged children from schools in Argentina, Chile and Ecuador.

- Sponsoring employee volunteering: Employee volunteers participate in donation campaigns that benefit charities and social organizations. Colombia invested in the donation of new uniforms for children and youths supported by the Fundación Vida y Esperanza. In Argentina, clothes and non-perishable foods were collected and distributed to families affected by heavy rains in Comodoro Rivadavia, in the province of Chubut. In Brazil, the traditional Winter Clothing Campaign raised clothes, blankets and other articles. LATAM Airlines Ecuador also donated energy bars to a food bank in the city of Guayaquil. These items had been offered during flights to the island of Baltra, in the Galapagos, before the implementation of the LATAM Market. A campaign was initiated to encourage employees to donate their old uniforms. In Brazil, the clothes were collected by the NGO Amigos do Bem, which takes them apart and distributes the material in underprivileged communities. In Chile, old uniforms were sold to a clothes recycling company. The proceeds were donated to the Fundación DeBuenaFe, which promotes entrepreneurship among underprivileged women. In Peru, the employees' old uniforms were sent to the Asociación de Artesanas de Pachacamac, a region close to the country's capital, Lima. The women in the association transformed the donated clothes into new products, which were then sold by the association.

The resources allocated by the company contribution to general interest causes programmes address most issues.

- Public health
- Education/Literacy
- Response to natural disasters
- Culture
- Youth development/Sport

The company monitors indicators on contributions to general interest causes, and these have been stable over time.

Trend in contributions to general interest causes

The company's total value of donations (monetary, tickets, in-kind donations) as percentage from EBIT has increased by 0.016 percentage points from 0.044% in 2015 to 0.028% in 2017.

Leadership	56
Relevance	65
Ownership	30

Scope of the means allocated

Implementation	39
Means & resources	30
Scope	65

Results	65
Trends	65

Latam Airlines

ISIN CODE: CL0000000423 Travel & Tourism Emerging Market

Business behaviour (C&S)





hydraulic systems and work in confined space. Also, employees participate in trainings, drills and simulations in the framework of Emergency weeks.

Of note, in association with other Latin American airlines, LATAM organized a working group to discuss international security, including terrorist attacks and other threats while boarding passengers and during flights. Representatives from North American and European airlines participated but no local governments security enforcers.

	The company has set up such systems throughout the company.		
Coverage of the prevention systems	The Company's ERP is implemented in 11 local committees in each of the group subsidiaries: Chile, Brazil, Argentina, Peru, Colombia, Ecuador, United States, Paraguay, Spain, Mexico and LATAM Cargo Brazil.		
Crisis management system	The company has allocated human and material resources to its crisis management system and to alert its potential clients. In addition, the company works to limit the expansion of the crisis through safety measures. In the framework of its Emergency Response Plan (ERP), The company has allocated human and material resources to its crisis management system and to alert its potential clients. In addition, the company works to limit the expansion of the crisis through safety measures.		
Stakeholders' feedback	A review of stakeholder sources did not reveal any allegations against the company during the period under review: stakeholders' feedback is neutral. As of 05/2018, Latam Airlines did not appear to be involved in any controversy related to this sustainability driver		
Transparency and trends of indicators relative to customer safety	The company does not disclose any indicator relative to the outcomes of its customer safety policy.		

Leadership	79
Visibility	30
Relevance	100
Ownership	65

Implementation	63
Means & resources	48
Coverage	100

Results	35
Performance	65
Trends	0

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.3 Responsible Customer Relations





A review of stakeholder sources did not reveal any allegations against the company during the period under review: stakeholders' feedback is neutral

As of 05/2018, Latam Airlines did not appear to be involved in any controversy related to this sustainability driver

Leadership	55
Visibility	30
Relevance	65
Ownership	65

Stakeholders' feedback

Implementation	31
Means & resources	20
Coverage	65

Results	76
Performance	76



C&S2.2 Sustainable Relationships with suppliers

(deactivated)

This Sustainability Driver is only analysed for large companies in the Travel & Tourism Emerging Market sector: it is therefore not analysed for LATAM.

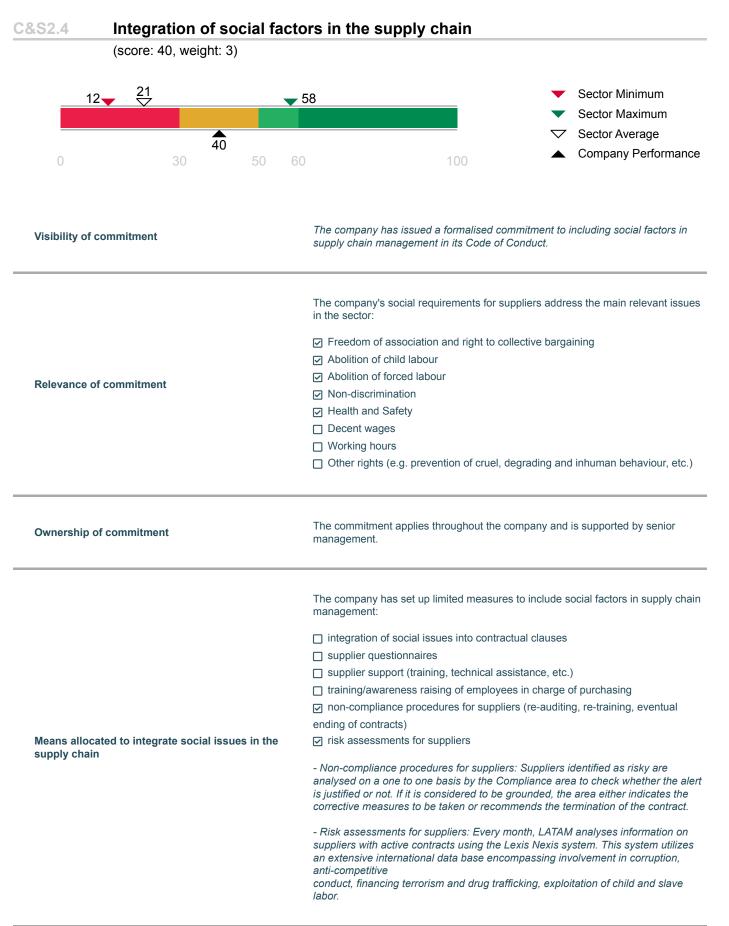


C&S2.3 Integration of environmental factors in the supply chain

(deactivated)

This Sustainability Driver is only analysed for large companies in the Travel & Tourism Emerging Market sector: it is therefore not analysed for LATAM.



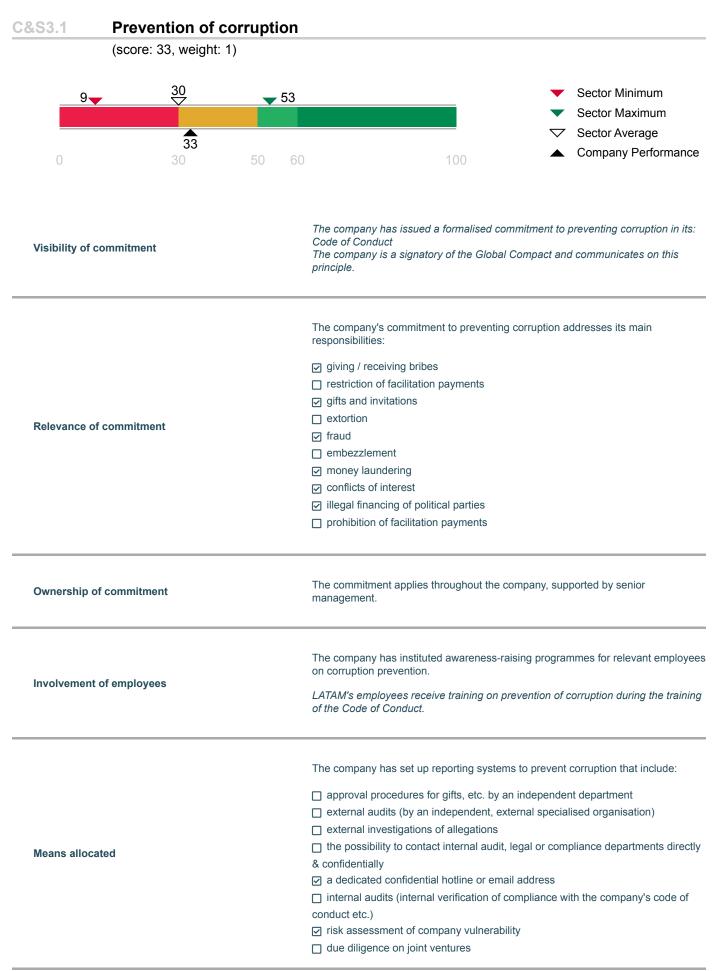


30

		The company includes social aspects in its standard quality audits of suppliers.				
Audits of suppliers or subcontractors			aircraft parts, avi systems. Beside	ation fuel, airport e s, it conducts techn	ring of all critical suppliers, s quipment, back up and passe ical audits to oversee fulfillm over time and equipment ma	enger tracking ent of employment
Coverage of the social audits			The audits implemented cover a minority of purchases. The audit is implemented in units of the LATAM such in Chile, Peru, Colombia, Argentina, Ecuador, and Paraguay.			
Share of corrective measures	s vs proble	ms uncovered			intitative data on the share o sed by corrective measures.	
Stakeholders' feedback			company during As of 05/2018, L	the period under re	not reveal any allegations ag view: stakeholders' feedbac of appear to be involved in ar	k is neutral
Leadership	56	Implemen	itation	30	Results	35
Visibility	65	Means & r	esources	30	Performance	35
Relevance	65	Coverage		30		

Ownership







	due diligence in evaluating contracts/suppliers
	systems for appointment/remuneration of agents
	identify and black list known bribe payers
	 Dedicated confidential hotline or email address: The company has a third party confidential reporting channel for breaches related to ethics, including bribery and conflict of interests. Risk assessment of company vulnerability: Latam's Lexis Nexis risk assessment system utilizes an extensive international data base encompassing involvement in corruption. Due diligence in evaluating suppliers: The Company conducts regular audits to suppliers, which includes topics related to corruption.
Coverage	The measures implemented cover all significant parts of the company as well as sales agents.
Reporting	The company does not disclose any quantitative data on the number or nature of corruption incidents reported internally.
	A review of stakeholder sources revealed that the Company is involved in a isolated controversy of high severity
	As of 05/2018, Latam Airlines was involved in 1 controversy
Stakeholders' feedback	- Case 1 (25/07/2016): LATAM Airlines agreed to pay USD 22m (EUR 20m) over Argentine bribes case.
	A complete analysis of the severity of each case mentioned is available in Vigeo Controversy Product.
	Overall, the company is reactive
Company's responsiveness	For each of the above mentioned cases, Latam Airlines's response is considered: - case 1: The company is reactive: the Company has agreed to settle the case
	The analysis of Latam Airlines management of each case is available in Vigeo's controversy profile.

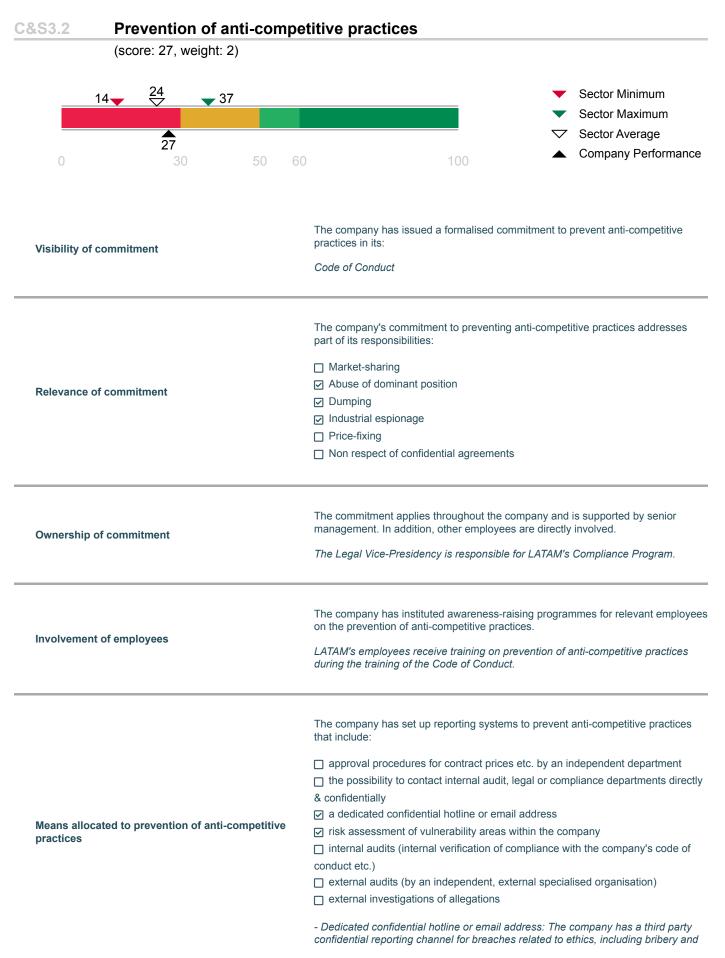
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Leadership	58
Visibility	65
Relevance	65
Ownership	30

Implementation	30
Means & resources	15
Coverage	65

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conflict of interests. - Risk assessment of company

- Risk assessment of company vulnerability: Latam's Lexis Nexis risk assessment system utilizes an extensive international data base encompassing involvement in corruption.

Coverage to means allocated to prevention of anti- competitive practices	The measures implemented cover all significant parts of the company as well as sales agents.
Reporting	The company does not disclose any quantitative data on the number or nature of antitrust incidents reported internally.
Stakeholders' feedback	A review of stakeholder sources revealed that the Company is involved in a isolated controversy of high severity As of 05/2018, Latam Airlines was involved in 1 controversy - Case 1 (17/03/2017): 11 air cargo carriers fined by the European Commission over price-fixing cartel A complete analysis of the severity of each case mentioned is available in Vigeo Controversy Product.
Company's responsiveness	Overall, the company is non-communicative For each of the above mentioned cases, Latam Airlines's response is considered: - case 1: The company is non communicative: the company denies the facts without further explanations OR only provides vague and general statements on the case The analysis of Latam Airlines management of each case is available in Vigeo's controversy profile.

Leadership	51
Visibility	65
Relevance	30
Ownership	65

Implementation	30
Means & resources	15
Coverage	65

Results	
Performance	0







Latam Airlines

ISIN CODE: CL0000000423 Travel & Tourism Emerging Market



Coverage		Information regarding the percentage of the company covered by such controls an measures is insufficient.							
Reporting		The company does not disclose the budget directly and indirectly dedicated to lobbying practices.							
Stakeholders' feedback		A review of stakeholder sources did not reveal any allegations against the company during the period under review: stakeholders' feedback is neutral As of 05/2018, Latam Airlines did not appear to be involved in any controversy related to this sustainability driver	_						
Leadership	0	nplementation 0 Results 35	5						

Leadership	0
Visibility	0
Relevance	0
Ownership	0

0
0
0

Results	35
Performance	35

-

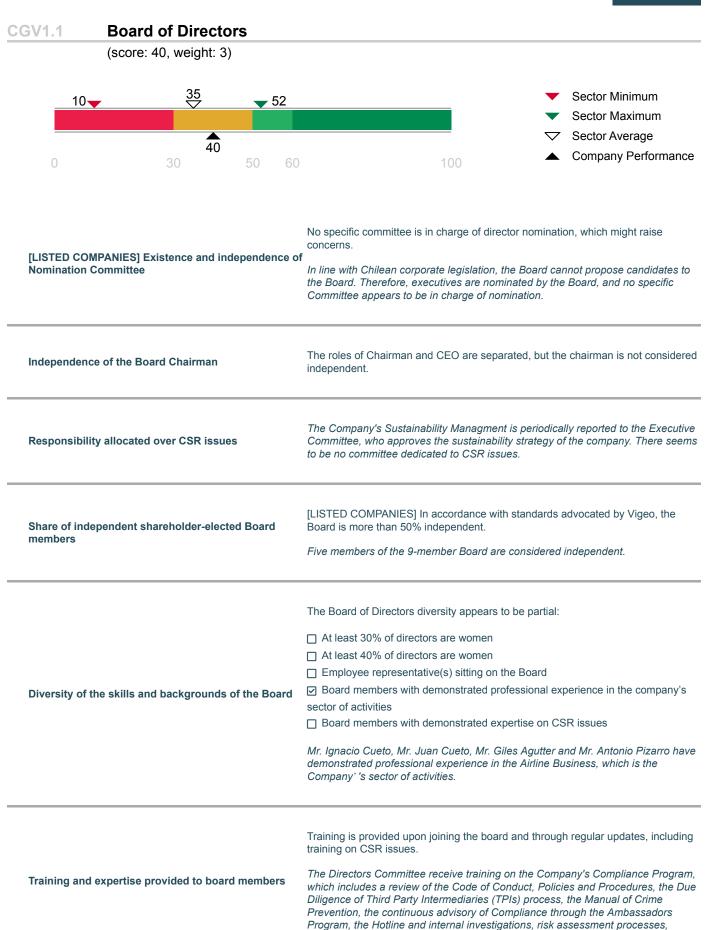
Latam Airlines

ISIN CODE: CL0000000423 Travel & Tourism Emerging Market

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Score: 34

Corporate governance



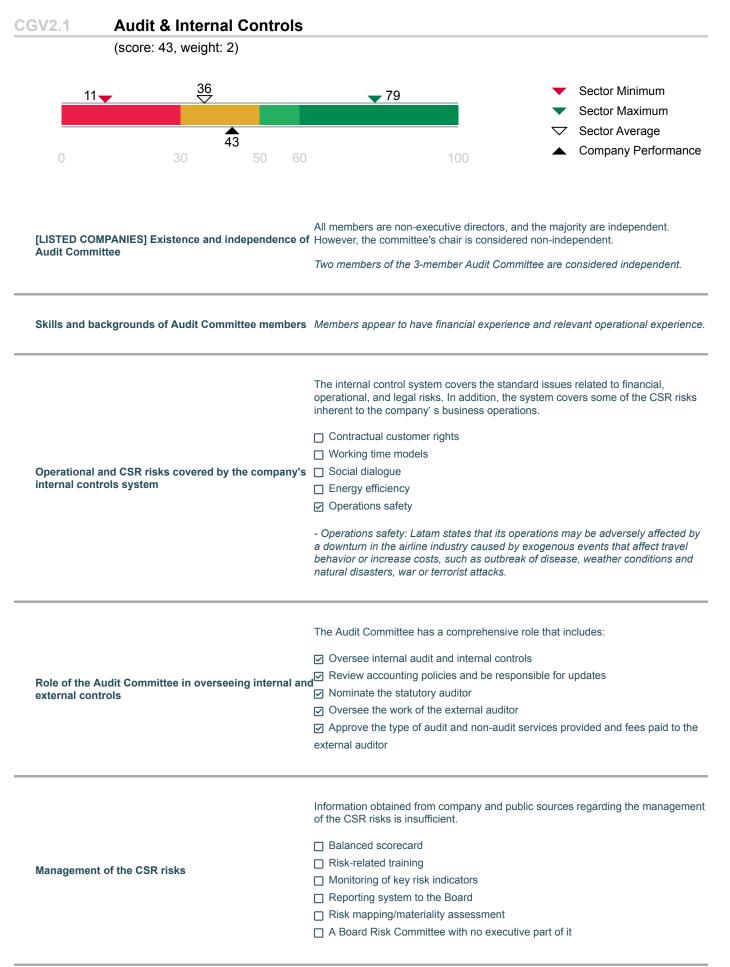


certification and trainings. Also, all new directors undergo training on sustainability upon joining the board.

Regular election of Board members						Board members are elected at least every three years but these elections are staggered. Board members are eligible for re-election following 2-year terms.								
Evaluation of Board's functioning and performance Information obtained from company and public sources regares board functioning and performance is insufficient.								rces regarding the evalua	ation of					
Existence and relevance of the review of CSR issues at that relevant CSR reporting has been signed by the CEO, but there is no evidence that relevant CSR issues are reviewed at board meetings. Of note, training programmes for employees are discussed at Board meetings.									ence					
Regularity of and attendance at Board meetings Information obtained from company and public sources regarding the regulariant and attendance at board meetings is insufficient.									rity of					
me of Board mber	٥	ecutive	1 executive	ployee resentative	nination	dit	nuneration	mer executive	years on Board	ck options	d>1/2 executive ary	oresent>3% npany's shares	er	ependency

Name of Board member	Role	Executive	Non executive	Employee representative	Nomination	Audit	Remuneration	Former executive	> 9 years on Board	Stock options	Paid>1/2 executive salary	Represent>3% company's shares	Other	Independency
Ignacio Cueto Plaza	Chairman		Х									Х	Represents Costa Verde Aeronáutica S.A.	
Carlos Heller Solari	Vice Chairman		Х									х	Represents Axxion S.A.	
Juan J. Cueto Plaza			Х						х			х	Represents Costa Verde Aeronáutica S.A.	
Henri P. Reichstul			Х											Х
Giles Agutter			Х											х
Eduardo Novoa			Х			Х								Х
Nicolas Eblen Hirmas			Х			Х						Х	Represents Inversiones Andes S.A.	
Antonio Pizarro			х											х
Georges d Bourgignon	President of the Directors and Audit Committee		Х			Х								х







Independence of the firm's external auditors	The audit firm receives non-audit fees, but these represent only 5% or less of total fees. Non-audit fees represented 0.8% of total fees paid to in the last fiscal year.
Inclusion of CSR issues in the company's reporting	The company publishes significant CSR reporting on key material issues.
Stakeholders' feedback	A review of stakeholder sources revealed that the Company is involved in a isolated controversy of significant severity As of 05/2018, Latam Airlines was involved in 1 controversy - Case 1 (25/07/2016): LATAM Airlines agreed to pay USD 22m (EUR 20m) over Argentine bribes case. A complete analysis of the severity of each case mentioned is available in Vigeo Controversy Product.
Company's responsiveness	Overall, the company is reactive For each of the above mentioned cases, Latam Airlines's response is considered: - case 1: The company is reactive: the Company has agreed to settle the case The analysis of Latam Airlines management of each case is available in Vigeo's controversy profile.



CGV3.1 Shareholders (score: 41, weight: 2) <u>35</u> Sector Minimum **—** 60 12-Sector Maximum Sector Average 41 **Company Performance** Nonexistence of voting rights restrictions The company respects the "one share - one vote" principle. No safeguards appear to be in place, which might raise concerns with regard to the Safeguards on transactions with major shareholder(s) fairness of any such transaction. Ability to add items to the agenda of the AGM and to No major restrictions have been identified. convene an EGM There are no major restrictions on shareholders' ability to vote, however there is no Access to voting at General Meetings possibility of voting through online services. Not all major items are put to a shareholder vote. Ability to vote on relevant issues in separate The following items are not put to a vote at the AGM: resolutions at AGM - Election of board members (a separate resolution for each member); - Executive remuneration. Information disclosed from the entity and public sources regarding the presentation of CSR strategy to shareholders and investors is insufficient. Contractual customer rights U Working time models Presentation of CSR strategy to shareholders and Social dialogue investors □ Energy efficiency Operations safety Of note, the Sustainability Strategy is presented annually to the Board. Board's attitude towards CSR-related shareholder Information obtained from company and public sources, regarding the Board's resolutions attitude toward legitimate CSR related shareholder resolutions is insufficient. A review of stakeholder sources did not reveal any allegations against the company during the period under review: stakeholders' feedback is neutral Stakeholders' feedback As of 05/2018, Latam Airlines did not appear to be involved in any controversy related to this sustainability driver





Detailed Scores and Ratings

CURRENT AND PREVIOUS RATINGS

Period	Environment	Human resources	Human rights	Community involvement	Business behaviour (C&S)	Corporate governance
2018/06	++	+	++	++	+	+
2016/06	+	++	++	++	+	+
2014/07	++	++	+	++	++	=

SCORES PER DOMAIN

Domain	Average Score	Leadership	Implementation	
Environment	60	76	67	16
Human resources	39	59	23	33
Human rights	40	39	33	49
Community involvement	52	58	52	48
Business behaviour (C&S)	39	50	31	37
Corporate governance	34	34	42	27

SCORES PER CRITERIA

Sub-domain	Criterion	Score
	1	69
Environment 1	2	27
	3	N/A
	1	N/A
Environment 2	2	73
Livionment 2	5	65
	6	41

Sub-domain	Criterion	Score
Human resources 1	1	48
Human resources 2	3	33
Human resources 2	4	41
Human resources 3	2	39
Human resources 5	3	33

Sub-domain	Criterion	Score
Human rights 1	1	43
Humon righta 2	1	34
Human rights 2	4	44

Sub-domain	Criterion	Score
Community involvement 1	1	52
Community involvement 2	1	N/A
	2	53
Sub-domain	Criterion	Score
Business behaviour (C&S) 1	1	59
	3	54
	2	N/A
Business behaviour (C&S) 2	3	N/A
	4	40
	1	33
Business behaviour (C&S) 3	2	27
	3	12

Sub-domain	Criterion	Score
Corporate governance 1	1	40
Corporate governance 2	1	43
Corporate governance 3	1	41
Corporate governance 4	1	11



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Overview of the latest updates

Date of the latest update	Information updated
2018/07	Carbon & Energy Transition
2018/06	Controversial Activities Screening
2018/06	Full ESG profile