

Rating date: September 2017

Ferreycorp ISIN CODE: PEP736001004

Overall score 45/

Sector: ALAS20 companies IR

Companies in sector panel: 44

Information rate: 100% (Sector average: 94%) Company cooperation level: Responsive

General information

Ferreycorp S.A.A. operates as a distributor of capital goods in Peru. It distributes machinery and equipment, including mining trucks, loaders, tractors, motor graders, excavators, electric and hydraulic face shovels, track-drills and rotary drills, low-profile loaders for underground mining, marine engines and electricity generating sets, among others. The company was founded in 1922 and is headquartered in Surco, Peru.

| Main Economic Segment** | Turnover 2015 |
|-------------------------|------------------|
| Open Pit Mining | 36.0 % |
| Construction | 26.0 % |
| Underground Mining | 14.0 % |

Investor Relations Performance



| INVESTOR RELATIONS | |
|--------------------|---------|
| 100_ | 2017/09 |
| 75 | |
| 50 | |
| 25 | |
| 0 | • |
| | |
| Score | 45 |
| Allegations | No |
| Rating | |
| Risk management | Limited |

Key issues

Companies seeking to attract international investors or to have them remain as shareholders are expected to maintain a sustainable and transparent relationship with these capital markets players. Investors and analysts should be able to access detailed and updated information as regards the company's financial performance, as well as regarding its medium to long-term strategy and related quantitative targets. Furthermore, it is also key for a company to report on its strategy and performance on Environmental, Social and Governance aspects. Such information should be made accessible through communication channels such as reports or dedicated pages on the website, while an investor relations team or department would be set up within the company.

Company performance

Ferreycorp achieved a limited performance on its Investor relations issues. The company has allocated responsibilities over Investor Relations to its CFO and has established a dedicated IR team, but does not disclose individual contact details on its website. The company describes most of the key elements of its general markets' context and CGV framework. Despite having financial and ESG reporting in English, the company provides only some basic related KPIs without any additional information. Moreover, Ferreycorp has adopted only few of the tools that would enable an efficient communication with shareholders or enable the follow-up of the company's ESG strategies and corporate events. These shortcomings may be overcome by having a section in English on the website which would help investors finding information.

On a 4-level scale: proactive, responsive, partially responsive, not responsive See detailed economic indicators in Selected financial data section

Based on the most recent Index at the date of publication



Investor Relations

Sector minimum

CGV3.1 **Investor Relations**

(score: 45, weight: 2)



Responsibilities allocated to the role of Investor Relation

Responsibilities of Investor Relations are allocated to CFO and the company has established a dedicated Investor Relations team.

Transparency on Corporate Governance issues (Annual Report and website).

The company is transparent on most of the key elements of its Corporate Governance framework.

- Detailed biographies of Directors (explanation of skills and experience)
- Criteria for independency and status of Directors (independent, non-independent, executive, non-executive directors, chairman)
- Description of the process of Directors' performance evaluation
- Detailed biographies of Senior Management (explanation of skills and experience)
- Date of appointment of Directors

Comprehensiveness of the company's Annual Report

The company's Annual Report (published in English) provides some information on its financial key performance indicators:
- The company provides financial KPI

- The company clearly explains the past positive evolution of its KPI

Transparency on the general context of the company's activities

The company describes most of the key elements of the general context of its

- Description of the company's markets
- Description of the trends and outlook of the company's sector/industry
- Drivers of operational performance at product/service level
- Drivers of operational performance at regional/geographical level

Quality of the company's ESG reporting

The company's social and environmental reporting (published in English) provides some information on its ESG key performance indicators:

-The company provides ESG KPI

On-line communication on financial results

The company has adopted few of the recommended elements for an open and transparent communication with shareholders.

- Financial results are formally announced through a press release available on the Investor Relations Section
- The presentation of financial results is available in an interactive format
- The company's Annual Report or IR website provide a history of the dividend performance (at least 3 years)



Updates and follow-up on corporate financial events

The company set up few tools to promote the continuous follow up of its corporate events:

-Access to webcasts (audio or video) and conference calls via the web in real-time to all users (private investors, analysts, institutional investors, media or other audiences).

Updates and follow-up on ESG strategies and performances

The company set up few tools to promote the continuous follow up on its ESG strategies and performances.

- Publication of relevant annual ESG reporting.
- Organization of roadshows on ESG issues ŎR webcasts OR presentations published on the website.



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