

Ferreycorp ISIN CODE: PEP736001004

Sector: Industrial Goods & Services Emerging Market

Companies in sector panel: 21

General information

Ferreycorp SAA (FSAA), formerly Ferreyros SAA, is a Perubased company engaged in the import, distribution, sale, leasing and maintenance of construction, mining, agricultural and transport equipment and vehicles, such as tractors, trucks and excavators. The Company also provides light machinery and small equipment rental and workshop services.

Overall score 37/

Information rate: 58% (Sector average: 49%) Company cooperation level: Proactive

Main Economic Segment**	Turnover 2015
Open Pit Mining	36.0 %
Construction	26.0 %
Underground Mining	14.0 %

CORPORATE GOVERN	ANCE
100	2016
75	
50	-
25	
0	
Score	37
Allegations	No
Rating	=
Risk management	Limited
Sector	performance

Company performance Rating: min --/ max ++

Key issues

Corporate governance is critical to ensuring that a well functioning system of checks and balances protects the interests of all of the company's stakeholders. The effectiveness of the Board of Directors is a key issue to be addressed: this can be gleaned from information on Board composition (independence and competencies) and its way of functioning (regularity of Board meetings, evaluation of performance). Other important corporate governance factors include the effectiveness of the Audit and Internal control system, the protection of Shareholders Rights and the establishment of Executive Remunerations which align executives' and company's interests.

Company performance

- FSAA's performance in the Corporate Governance domain is limited in absolute terms.

- Despite receiving training on a regular basis and showing some diversity in skills and backgrounds, Board members show a level of independence below recommended levels. Furthermore, even though there is an audit committee within the board, its role is not comprehensive, and the company's internal controls does not seem to cover CSR issues. As for shareholders, the "one share-one vote" appears to be respected, but there are major restrictions as to their ability to convene an EGM. Finally the company lacks transparency as regards the rules guiding its executives' remuneration.

On a 4-level scale: proactive, responsive, partially responsive, not responsive See detailed economic indicators in Selected financial data section

Based on the most recent Index at the date of publication



Corporate Governance

CGV1.1	Board of	Director	s			
	(score: 4	6, weigh	t: 3)			
					▼	Sector minimum
					▼	Sector maximum
No commitment			A	dvanced performance	\bigtriangledown	Sector average
						Company score
0	30	50	60	100	-	company score
				ommitee are considered indeper		
Independen	ce of the Board C	hairman	The roles of Cl considered inc	nairman and CEO are separated, lependent.	but the chairman is	not
Responsibil issues	ity allocated over	CSR		orporate Communication is in ch ssues and reports directly to the		al



Share of independent shareholder-elected Board members	The Board is between 21 and 33% independent, which is less than the recommended level. 3 members of the 10-member Board are considered independent.
Diversity of the skills and backgrounds of the Board	The Board of Directors diversity appears to be partial: - Board members with demonstrated professional experience in the company's sector of activities: There are several directors with experience in the mining industry, which is the main client industry for the company; - Board members with demonstrated expertise on CSR issues : Carmen Rosa Graham is the president of the association "Woman Corporate Directors Peru" and is a consultant on Corporate Governance issues.
	$ \cdot \circ \cdot $
Training and expertise provided to board members	Training is provided through regular updates, but it does not cover CSR issues. Training is provided upon joining the Board. In addition, members of the Board participate in the "Liga de directores", a platform through which directors of Latin America can exchange know-how and advices.
Regular election of Board members	Board members are elected at least every three years and these elections are not staggered. Board members are eligible for re-election following 3-year terms.
Evaluation of Board's functioning and performance	Performance is evaluated regularly, but with no disclosure on the results.
Review of CSR issues at Board meeting	The 2015 Annual Report contains an appendice that is the Company's Corporate Sustainability Report of the year. The Annual Report is signed by the Company's Chairman. However there is no evidence that relevant CSR issues an reviewed at Board meetings.
Regularity of and attendance at Board meetings	Regular meetings are held, and attendance rates are above 90% 14 Board meetings were held during the last fiscal year 2015, woth a rate of attendance of 91.5%

Name of Board member	Role	Execu tive	Non execu tive	Emplo yee repre senta tive	Nomina tion	Audit	Remu neration	Former execu tive	>9 years on Board	Stock options	Paid> 1/2 execu tive salary	Repre sent >3% company 's shares	Other	Indepen dency
Oscar Espinosa	Chairman				Х	Х	Х		Х					
Carlos Ferreyros	Vice chairman Chairman Remuneration Nomination Committee				Х	Х	х		х					
Ricardo Briceño														Х
Manuel Bustamente						Х						Х	Director of La Positiva Vida	
Aldo Defilippi					х		х		х					



		Execu tive	Non execu tive	Emplo yee repre senta tive	Nomina tion	Audit	Remu neration	Former execu tive	>9 years on Board	Stock options	Paid> 1/2 execu tive salary	Repre sent >3% company 's shares	Other	Indep denc
Carmen Rosa Graham					х	Х	Х							Х
Eduardo Montero									Х					
uan Manuel Peña									х			x		
Raúl Ortiz					х		х							x
Andreas v. Vedemeyer	Chairman Audit Committee					Х			X				$\langle \cdot \rangle$	
CGV2.1		i t & In re: 37									0			minimu
No commitme	nt					Adva	nced perfe	ormance					,	average
													Compa	ny score
	OMPANIES] E				executi	vc 13 u								
independe Skills and				ind	ependei	nt.	5-memt	ber Aud	lit and R	isk Con		is consi	dered	
Skills and Committe	background: e members	s of Aud	in	ind Mei exp	ependel mbers a perience	nt. oppear	5-memt	ber Aud	lit and R al experi	isk Con	nd relev	is consi rant oper	rational	
Skills and Committe Operation	background	s of Aud	lit ered	ind Mei exp The	ependel mbers a perience	nt. ppear	5-memt	ber Aud	lit and R al experi	isk Con	nd relev	is consi rant oper	dered	
Skills and Committe Operation by the cor system Role of th	backgrounds e members al and CSR ri	s of Aud isks cov rnal con mittee in	lit ered trols	Ind Men exp The lega The L M M M M M	epender mbers a perience e system al risks. • Audit (Dversee Review a Nomina Dversee	nt. ppear cover commi intern accoun te the so the wo e the ty	5-memb to have a s the sta ttee has al audit ting poli- statutory ork of th pe of au	er Aud financia a limite and ard cicies an audito e exter	lit and R al experi issues re ed role t ernal co d be res r nal audi	isk Con ience ar ience ar ielated to hat incl ntrols sponsibl tor	o finan udes: le for u	pdates	rational	nd



Independence of the firm's external auditors	The audit firm does not receive significant non-audit fees.
Inclusion of CSR issues in the company's reporting	The company does not publish any significant CSR reporting on the key material issues for its sector.
Stakeholders' feedback	A review of stakeholder sources did not reveal any allegations against the company during the period under review: stakeholders' feedback is neutral
CGV3.1 Shareholders	
(score: 48, weigh	t: 2) Sector minimum Sector maximum
No commitment	Advanced performance \bigtriangledown Sector maximum \bigtriangledown Sector average
0 30 50	60 100 Company score
Nonexistence of voting rights restrictions Nonexistence of anti-takeover devices	The company respects the "one share - one vote" principle. There is no reference to anti-takeover devices in the company's reporting.
Ability to add items to the agenda of the AGM and to convene an EGM	Major restrictions have been identified to convene an EGM. Only shareholders or groups of shareholders that own a total of 5% of shares or more can convene an EGM.
Access to voting at General Meetings	There are no major restrictions on shareholders' ability to vote, however there is no possibility of voting through online services.
Ability to vote on relevant issues in separate resolutions at AGM	Not all major items are put to a shareholder vote. It appears the following items are not put to a vote at the AGM: - Board fees - Executive remuneration.
Presentation of CSR strategy to shareholders and investors	Information disclosed from the entity and public sources regarding the presentation of CSR strategy to shareholders and investors is insufficient. Of note, the Annual Report is presented to the investors, which contains a section on the company's progress in terms of CSR, notably on topics such as climate change and health and safety.



Stakeholders' feedback

A review of stakeholder sources did not reveal any allegations against the company during the period under review: stakeholders' feedback is neutral





Contacts

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