

Alsea

ISIN CODE: MXP001391012

Sector: Hotel, Leisure Goods & Services Emerging Market

Companies in sector panel: 57

General information

Alsea is a multi-brand restaurant operator located in Mexico City, including fast-food, casual dining and cafeteria services. It operates in Latin America and Spain with more than 3,200 units and more than 67,000 employees in Mexico, Argentina, Chile, Colombia, Brazil and Spain. In April 2016, Alsea concluded the acquisition of Archie's Colombia S.A.S. In June 2017, Alsea announced the sale of its minority interest in Grupo Axo.

Overall score 28/100

Information rate: 37% (Sector average: 90%) Company cooperation level: Not responsive

uick Service	38.0 %
asual Dining	23.0 %
offee Shops	22.0 %

CORPORATE GOVER	NANCE
100	2017
75	
50	
25	- +
0	
Score	28
Allegations	No
Rating	-
Risk management	Weak
Sec	tor performance
Comp	any performanc

Rating: min -- / max ++

Key issues

Sound corporate governance is required to oversee a company's strategic direction, including the CSR strategy. Vigeo's framework has been adapted to capture the level of integration of CSR topics at Board-level, supplementing traditional signals on efficient governance practices. Directors are notably evaluated on their level of diversity and experience with operational, financial, and CSR topics (CGV1.1). The audit and internal controls system is examined regarding the efficiency and reach of its risk management (CGV2.1). Shareholders are expected to have fair voting rights and access to all relevant information on material CSR issues (CGV3.1). Executive remuneration is assessed for transparency and alignment with the interests of company's shareholders and other stakeholders (CGV4.1).

Company performance

- Alsea's performance in the Corporate Governance domain is weak in absolute terms.

- The Company's Audit Committee has a limited role and the internal controls system does not seem to cover CSR risks. In addition, reporting lacks transparency on voting rights of shareholders as well as on individual executive remuneration. However, six members of the twelve-member Board are considered independent and there is a Sustainability Committee that is part of the Board.

On a 4-level scale: proactive, responsive, partially responsive, not responsive See detailed economic indicators in Selected financial data section

Based on the most recent Index at the date of publication



Corporate Governance CGV1.1 Board of Directors (score: 37, weight: 3) No commitment 0 30 50 60 [LISTED COMPANIES] Existence and independence of Nomination Committee Thracon

All members are non-executive directors and the majority, including the committee's chairman, are independent. Three members of the four-member Corporate Practices Committee are considered independent. Of note, the company reports on a combined Nomination and Remuneration Committee.

100

Advanced performance

Independence of the Board Chairman

The roles of Chairman and CEO are separated, but the chairman is not considered independent.

Sector minimum Sector maximum

Sector average

Company score



Responsibility allocated over CSR issues	There is a CSR committee that is part of the Board. The company's Sustainability Committee is lead by the Chairman of the Board and is furthermore composed by other Directors and the CEO.
Share of independent shareholder-elected Board members	The Board is 50% independent, which is less than the recommended level. Six members of the twelve-member Board are considered independent.
Diversity of the skills and	The Board of Directors diversity appears to be partial:
backgrounds of the Board	At least 30% of directors are women
	At least 40% of directors are women
	Employee representative(s) sitting on the Board
	Board members with demonstrated professional experience in the
	 company's sector of activities Board members with demonstrated expertise on CSR issues
	 4: A majority of directors has professional experience in the hospitality sector.
	4. A majority of directors has professional experience in the hospitality sector.
Training and expertise provided to board members	Information obtained from company and public sources regarding training provided to board members is insufficient.
	$\langle \langle O \rangle \rangle$
Regular election of Board members	Information obtained from company and public sources regarding the regular election of board members is insufficient.
Evaluation of Board's functioning and performance	Information obtained from company and public sources regarding the evaluation of board functioning and performance is insufficient.
Review of CSR issues at Board	Information obtained from company and public sources regarding the review o
meeting	CSR issues at board meetings is insufficient.
	Human rights and privacy
	Water consumption
	Social dialogue and Working hours Corruption and money laundering
	Customer exists and information
Regularity of and attendance at Board meetings	Information obtained from company and public sources regarding the regularit of and attendance at board meetings is insufficient.

Name of Board member	Role	Execu tive	Non execu tive	Emplo yee repre senta tive	Nomina tion	Audit	Remu neration	Former execu tive	>9 years on Board	Stock options	Paid> 1/2 execu tive salary	Repre sent >3% company 's shares	Other	Indepen dency
Alberto Torrado	Chairman	Х							х				Member of the Board since 1989.	
Cosme Torrado			Х		Х		Х		х				Member of the Board since 1989.	



Sector minimum

Name of Board member	Role	Execu tive	Non execu tive	Emplo yee repre senta tive	Nomina tion	Audit	Remu neration	Former execu tive	>9 years on Board	Stock options	Paid> 1/2 execu tive salary	Repre sent >3% company 's shares	Other	Indepen dency
Armando Torrado			Х						x				Member of the Board since 1989.	
Fabián Gosselin			Х					Х	Х				Member of the Board since 1991.	
Federico Tejado		Х							X				Member of the Board since 1997.	
Diego Gaxiola		Х	•										$\langle \cdot \rangle$	
Raúl Méndez			Х			Х								х
Iván Moguel	Chairman of the Audit Committee		Х			Х								Х
León Kraig			Х		Х		Х							Х
Julio Gutiérrez	Chairman Corporate Practices Committee		Х		х	Х	x			2				Х
Carlos Piedrahita			х		Х		Х							X
Steven J. Quamme			Х					XC	D					х

CGV2.1 Audit & Internal Controls

(score: 38, weight: 2)

No commitment	Advanced performance	 Sector maximun Sector average Company score
[LISTED COMPANIES] Existence and independence of Audit Committee	All members are independent non-executive directors. All three members of the Audit Committee are independe	ent.
Skills and backgrounds of Audit Committee members	Members appear to have financial and audit experience a operational experience.	and relevant
Operational and CSR risks covered by the company's internal controls system	 The system covers the standard issues related to financial legal risks. Human rights and privacy Water consumption Social dialogue and Working hours Climate change Corruption and money laundering Customer safety and information 	al, operational, and

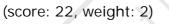


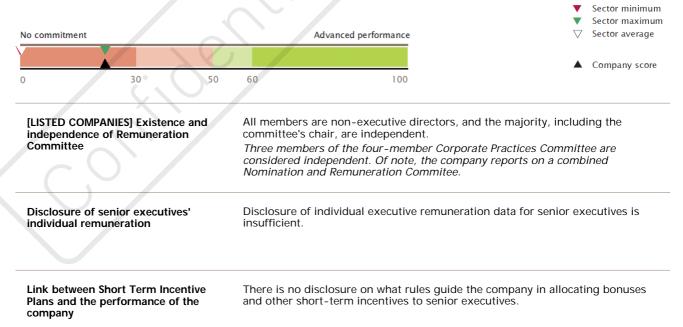
Role of the Audit Committee in	The Audit Committee has a limited role that includes:	
overseeing internal and external	Oversee internal audit and internal controls	
controls	\boxtimes Review accounting policies and be responsible for	updates
	Nominate the statutory auditor	i.
	\boxtimes Oversee the work of the external auditor	
	\square Approve the type of audit and non-audit services μ	provided and fees paid to
	the external auditor	
Management of the CSR risks	Information obtained from company and public source management of the CSR risks is insufficient.	es regarding the
	Balanced scorecard	
	Risk-related training	
	Monitoring of key risk indicators	
	Reporting system to the Board	
	Risk mapping/materiality assessment	
	A Board Risk Committee with no executive part of	it
Independence of the firm's external auditors	Information obtained from company and public source independence of the firm's external auditors is insuff	es regarding the
Inclusion of CSR issues in the company's reporting	The company publishes significant CSR reporting on I	key material issues.
	As of 07/2017, Alsea did not appear to be involved ir to this sustainability driver.	any controversy related
GV3.1 Shareholders		
(score: 9, weigł	nt: 2)	
		Sector minimur
o commitment	Advanced performance	 Sector maximu Sector average
		V Sector average
30 50	60 100	▲ Company score
	80 100	
Nonexistence of voting rights	Information disclosed on voting rights restrictions is relevant.	nsufficient or not
Nonexistence of voting rights restrictions		



Ability to add items to the agenda of the AGM and to convene an EGM	Information obtained from company and public sources, regarding the ability to add items to the agenda of the AGM and to convene an EGM, is insufficient.
Access to voting at General Meetings	Information obtained from company and public sources regarding the access to voting at the AGM is insufficient.
Ability to vote on relevant issues in separate resolutions at AGM	Not all major items are put to a shareholder vote. The following items are not put to a vote at the AGM: • Election of board members (a separate resolution for each member). • Selection of external auditors • Changes in capital (increases, buy-backs) • Changes to bylaws • Extraordinary transactions
Presentation of CSR strategy to shareholders and investors	Information disclosed from the entity and public sources regarding the presentation of CSR strategy to shareholders and investors is insufficient. <i>Climate change Human capital</i>
Stakeholders' feedback	A review of stakeholder sources did not reveal any allegations against the company during the period under review: stakeholders' feedback is neutral As of 07/2017, Alsea did not appear to be involved in any controversy related to this sustainability driver.

CGV4.1 Executive Remuneration







Link between the main Long Term Incentive Plan and the performance of the company	Information on the rules and performance conditions guiding the allocation of long-term incentives to senior executives is insufficient.
Link between variable remuneration and CSR performance of the company	 There is no disclosure on the links between variable remuneration of executive and the CSR performance of the company. Climate change Customer satisfaction
Severance pay for senior executives	Information obtained from company and public sources regarding severance pay for senior executives is insufficient.
Evolution of CEO-to-employee compensation ratio	Information obtained from company and public sources regarding the compensation of CEO and the average employee salary is insufficient. The company does not report on senior executive remuneration and on employee wages and benefits.
Stakeholders' feedback	A review of stakeholder sources did not reveal any allegations against the company during the period under review: stakeholders' feedback is neutral <i>As of 07/2017, Alsea did not appear to be involved in any controversy related to this sustainability driver.</i>



Contacts

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